

Vacancy at Reledo

Board Member

Reledo



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Requirements

- Deep knowledge of the Dutch facility management sector and dynamics
- Background in private equity and M&A
- Willing to travel to Stockholm approximately six times per year

 Amsterdam

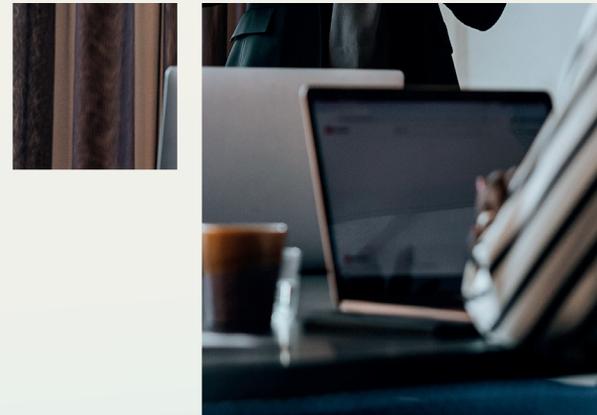
Reledo, a fast-growing Nordic buy-and-build platform, is entering the Dutch market with a clear mandate: acquire fifteen companies and build a portfolio generating twenty million euros in EBITDA. The new Board Member will provide regional credibility and market knowledge for the Netherlands, which is anticipated to become one of the company's largest markets outside the Nordics.

About Reledo

Swedish buy-and-build platform Reledo has carved out a strong position in facility management and B2B services. Backed by Celero Capital, a Stockholm-based private equity firm, the company has assembled a portfolio of 28 acquired businesses across Sweden, Norway, Finland, and Denmark in a remarkably short timeframe. At a group level, revenues have reached 220 million euros with a 12.5 percent margin. Growth shows no signs of slowing: thirteen deals were completed in the last twelve months alone, adding fourteen million euros to group profit.

What distinguishes Reledo is its deliberate choice not to integrate. Rather than folding acquisitions into a unified corporate structure, Reledo leaves them largely untouched. Brands stay intact, leadership stays in place, and the entrepreneurial spirit that made these businesses attractive in the first place is preserved. The central team remains intentionally lean, focusing almost exclusively on M&A rather than building layers of corporate infrastructure. Portfolio companies are encouraged to do business with one another, and former owners who sell to Reledo are welcomed as co-investors — sharing in the upside as the group scales and its equity value grows.

Looking ahead, Reledo has set its sights on reaching one hundred million euros in profit by 2030, through a combination of ongoing acquisitions and a wider footprint across Europe. To bring that vision to life in new markets, the company is strengthening its local presence — including the appointment of a Dutch Board Member.





Board Member

As Reledo enters the Dutch market, the Board Member will serve as the company's local anchor, bringing the regional credibility and market knowledge that the current board – composed entirely of Nordic members – does not yet have. Joining a board of six, led by Chairman Olle Bertfeldt, this new member will be the Dutch voice at the table there to help shape and strengthen the Netherlands market.

The role is strategic rather than operational. The Board Member will support Reledo's buy-and-build strategy by providing local perspective on the Dutch and Flemish market: its dynamics, its culture, and the way business is done. As Reledo works toward acquiring approximately fifteen companies in the region, the Board Member will offer guidance during the acquisition process and help assess whether targets are the right fit. Formally, the role involves attending six board meetings per year, held in Stockholm, as well as short ad-hoc online sessions to approve individual acquisitions.

For the right candidate, this role offers something beyond the board seat itself: direct exposure to private equity and the inner workings of a fast-moving buy-and-build platform, the chance to be part of building something significant from the ground up, and the opportunity to invest directly in Reledo – sharing in the value created as the group continues to grow.

“ *The Dutch market represents an enormous opportunity for Reledo — but without a dedicated M&A Manager on the ground, that potential remains untapped. This role presents a rare opportunity to take the lead in a new market and make a visible impact on our growth story*”

▪ **Jonas Warnander, CEO**

The ideal M&A Manager is someone who thrives when deals are moving (very) fast. Beyond solid M&A experience and technical skills, personality matters just as much: Reledo’s culture is deliberately low-key, and the M&A Manager will need to reflect that. The role is a natural fit for a pragmatic, entrepreneurial, and analytically sharp professional who is comfortable operating independently – someone with the energy and drive to turn a blank canvas into a thriving market presence.





Interested?

Reledo is working with Top of Minds to fill this vacancy. To express your interest, please contact Catherine Visch at catherine.visch@topofminds.com or Remco Vlemmix at remco.vlemmix@topofminds.com.



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