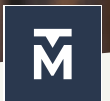


Vacancy at NX Filtration

# Chief of Staff to the CEO

**nx**

**filtration**



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## Requirements

- 5 years of experience
- In strategy consulting
- Affinity with technology and innovation
- Capable of developing and driving a global sales strategy
- Takes ownership from analysis to implementation
- Reliable, hands-on, and proactive
- Works effectively with senior leaders and stakeholders across cultures

 **Hengelo**

**NX Filtration develops and produces cutting-edge membrane technology that helps secure clean, affordable water worldwide – and is scaling fast. The Chief of Staff works with the CEO to realize ambitious growth targets by sharpening commercial priorities and scaling a more professional, fast-moving global sales organization.**



# About NX Filtration

**Water scarcity and contamination are threatening communities worldwide, and they require innovative solutions. NX Filtration's hollow fiber nanofiltration, ultrafiltration, and microfiltration membranes selectively remove pollutants from polluted water, including micropollutants, antibiotics, bacteria, and viruses. NX Filtration serves global drinking water and wastewater utilities, as well as industrial customers, for example in the treatment and reuse of process water.**

Starting out as a spin-off from the University of Twente, NX Filtration has grown into a global membrane partner for treating water and filtering beverages. The company still works closely with its research partners. Listed on Euronext Amsterdam since 2021, NX Filtration combines public market discipline with the long-term backing of investment firm Infestos, which holds a majority stake. For the coming years, the company's expanding OEM customer pipeline is expected to fuel an average annual revenue growth of around fifty percent

NX Filtration's head office and production facilities have recently moved to a new large-scale site in Hengelo, bringing membrane manufacturing, module assembly, the head office, and innovation department together in one location. Of the 170 employees, about forty work in commercial roles across global locations.

The company culture combines a strong purpose around NX Filtration's role in the global water transition with a highly innovative, engineering-driven heritage and the pace of a PE-backed, listed scale-up. The international, inclusive environment thrives on a hands-on, can-do mentality. Decisions are made quickly, and people at every level see the impact of their work, from the factory floor in Hengelo to large water projects around the world.





# Chief of Staff to the CEO

**The Chief of Staff is the strategic architect behind NX Filtration's commercial expansion. Reporting directly to the CEO, they translate the growth ambition of at least fifty percent per year into a clear, focused agenda: which markets to prioritize, which partnerships to deepen, and how to further professionalize and scale the sales organization. By linking strategy, data, and execution, they accelerate the go-to-market approach and turn commercial potential into measurable results.**

Day to day, the Chief of Staff turns that agenda into operational reality. For example, they might help determine how to expand NX Filtration's presence at a large existing utility customer and prepare the senior leadership and sales meetings that follow. They orchestrate input from Operations, R&D, Sales, and Finance, structuring insights into a clear story and materials that facilitate decision-making at board level. Based in the head office in Hengelo, they focus on the strategic topics that will move NX Filtration forward most, including shaping the commercial strategy, approach, and processes to shorten sales cycles and scale successful systems across regions.





*Clean, affordable drinking water for everyone is a big ambition. We can only get there by making sharp commercial choices and executing them well. I am looking for a Chief of Staff who will help me decide where to focus, translate those choices into plans, and later step up to lead a meaningful part of that growth themselves.”*

▪ **Floris Jan Cuypers, CEO**

The Chief of Staff also plays a key role in the cultural transformation of the business. NX Filtration is shifting from an academic, technology-first mindset to a commercially agile, result-oriented environment. The Chief of Staff embodies this new way of working, driving a performance culture that balances technical excellence with commercial urgency.

This role offers a rare vantage point in a PE-backed, listed scale-up. The Chief of Staff works side by side with the CEO, seeing from close range how value is created, how strategic choices are made, and how a company scales internationally. On their end, they bring analytical rigor and a pragmatic mindset to help structure complex growth questions and take ownership of implementing well-founded plans. They bring focus and calm to a rapidly evolving environment and work confidently with senior stakeholders.

The position is explicitly designed as a stepping stone into the growing organization. After three years, the Chief of Staff is expected to move into a senior director role – for example, as Sales Director – and lead part of the business. It is a unique opportunity for a strategy consultant who wants their work to matter: building the commercial foundation of a future market leader, accelerating their own path to commercial leadership, and contributing to a mission that reaches far beyond boardrooms.





# Interested?

NX Filtration is working with Top of Minds to fill this vacancy.  
To express your interest, please contact Catherine Visch at  
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