

Vacancy at OMMAX

Transaction Advisory Services Director

OMMAX



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Requirements

- Over 8 years of experience
- In strategy consulting, transaction advisory, or digital marketing
- Hands-on experience with commercial, digital, or tech due diligence
- Excellent analytical skills
- Proven ability to manage client relationships in high-intensity environments
- Experience leading project teams and motivating junior staff in high-pressure, fast-paced environments
- Hands-on approach and ability to quickly translate situations into actions
- Strong stakeholder management skills

📍 **Amsterdam**



Combining deep expertise in technology, data, and AI with practical execution, OMMAX has built a reputation as one of Europe's leading digital strategy consultancies. Its new Amsterdam office expands the firm's Benelux presence, where the Transaction Advisory Services Director leads international commercial and digital due diligence projects that guide investment decisions and portfolio growth.

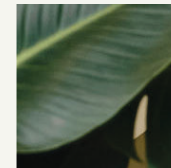
About OMMAX

Since its founding in 2011, OMMAX has become one of Europe's leading digital strategy consultancies, combining deep expertise in technology, data, and AI with hands-on execution for private equity and corporate clients across more than fifty countries. Today, the firm employs over three hundred experts across offices in Hamburg, Berlin, London, Milan, and Amsterdam.

OMMAX organizes its work across four complementary areas. Transaction Advisory partners with private equity investors across small- to large-cap segments, providing digital, commercial, data, and technology due diligence while designing value-creation initiatives throughout the investment lifecycle. Digital Strategy Consulting guides leading brands such as MG Motors, Siemens, and Dunlop, turning insights into growth strategies, go-to-market plans, and performance improvements. Implementation teams bring these strategies to life, using advanced analytics, web development, and experience design to ensure measurable results. Meanwhile, the Tech Competence Center drives innovation in IT architecture, platform development, and AI applications, building digital ecosystems that create lasting impact.

New hub in Amsterdam

OMMAX recently opened a Benelux office in Amsterdam, led by former McKinsey & Company Partner Harry Seip. Expanding into the Benelux represents a natural next step in the firm's European growth strategy. The region's advanced digital ecosystem, dense network of multinationals, and openness to AI make it an ideal hub for further growth. From Amsterdam, OMMAX can work more closely with clients and strengthen its European position.





Transaction Advisory Services Director

The opening of this Transaction Advisory Services (TAS) Director position is part of OMMAX's rapid expansion in the Benelux region. Amsterdam has become a new hub, with plans to scale the team to 25–50 employees over the next three years. This creates a rare opportunity for ambitious professionals to help build a high-performing team, own complex international transactions, and shape the growth of a dynamic practice.

At the heart of this role are international buy- and sell-side transactions for private equity clients. Depending on the scope, the role may involve managing multiple smaller projects concurrently or focusing intensively on a single larger transaction. The TAS Director drives in-depth analyses of digital business models, uncovers commercial opportunities, and crafts compelling equity stories for portfolio companies. Each project begins with understanding client needs and breaking down complex challenges. Independent solutions are designed to create measurable impact and unlock value, often incorporating AI and digital innovation. Working closely with specialists across digital, tech, and commercial areas, the TAS Director ensures integrated delivery across modules and reports, coordinating project teams and aligning efforts with both internal and external stakeholders. Workshops and client sessions bring insights to life and support decisive action. The pace is intense, with multiple deals running concurrently, providing hands-on exposure to high-volume, high-stakes private equity transactions.

Success in this role comes from combining strategic thinking with commercial intuition and technical understanding, along with frequent client touchpoints and proactive communication during short, high-intensity sprints. Strong leadership is essential to guide and motivate team members effectively, and candidates are expected to have led at least 20 due diligence projects – ideally more in mid-cap or small-cap settings –

to ensure immediate plug-and-play capability. Candidates with backgrounds in MBB, Big Four, or comparable TAS and strategy consulting are best suited, especially those who thrive in high-intensity environments and enjoy managing complex, multi-stakeholder projects. The role offers immediate responsibility, visibility with senior partners, and the chance to influence deals and portfolio companies on a pan-European scale.

“ *This role is ideal for professionals who thrive in high-intensity, sprint-focused environments. You must be able to jump in immediately, set up teams, brief experts, and manage internal and external stakeholders efficiently. Mentoring and developing the team, as well as supporting recruitment of top talent, provide the chance to shape the culture and capabilities of the Amsterdam practice from the ground up.*”

▪ **Harry Seip, Head of Benelux**

Joining OMMA now means being part of a fast-growing, entrepreneurial practice. It offers the chance to define how the Dutch TAS team operates, take ownership of international, high-impact projects, and work closely with experienced partners to expand the company's footprint. The role provides exposure to multiple European markets, especially the Netherlands, where OMMA has established relationships with major funds and corporate clients. For professionals eager to combine strategy, technology, and commercial insight in a truly international setting, this role represents a unique opportunity to leave a visible mark.





Interested?

OMMAX is working with Top of Minds to fill this vacancy.
To express your interest, please contact Remco Vlemmix at remco.vlemmix@topofminds.com or Catherine Visch at catherine.visch@topofminds.com.



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