

Vacancy at Stanley1913

# Trade Compliance Manager – EMEA



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## Requirements

- Over 7 years of experience
- In international trade, supply chain, or a related field
- Proven ability to interpret and apply trade laws and legislation across multiple countries
- Expertise in commodity codes and tariff classification (HTS)
- Strong background in customs compliance and documentation requirements
- Outstanding communication and stakeholder management skills
- Strong attention to detail

 **Amsterdam**

**Stanley1913 has fueled the human experience since the iconic Stanley vacuum bottle revolutionized the way people enjoyed food and beverage. The brand's growth in recent years has been nothing but remarkable. Like many companies, Stanley1913 is facing rising import duties and fluctuating tariffs, making the role of Trade Compliance Manager more relevant than ever.**

# About Stanley1913

**Stanley1913 has been crafting durable and dependable food and beverage gear for over a century. It began in 1913 with the original stainless-steel vacuum bottle and continues today with reusable drinkware available in vibrant colors, made from recycled materials. Designed for everyday use, these products support active lifestyles while helping to reduce waste, all without sacrificing performance or style. In recent years, the brand has seen remarkable growth, driven by the rising demand for its sustainable and stylish designs. Highlights include the TikTok-fueled success of the Quencher and a strategic pivot toward lifestyle retail. Building on this momentum, Stanley1913 is rapidly expanding its footprint across Europe and gearing up for its next phase of growth.**

Building on its strong momentum, Stanley1913 has partnered with two renowned personalities from very different worlds: Post Malone and Lionel Messi. Post Malone's signature line showcases his creative style through exclusive drinkware, while Messi's collection celebrates his legacy in both sports and culture. These collaborations underline Stanley1913's focus on blending innovation with authentic storytelling, while extending its reach to new and diverse audiences.

## **Part of Morgan Street Holdings**

As part of Morgan Street Holdings (formerly HAVI), Stanley1913 is headquartered in Seattle with a European team based in central Amsterdam. This entrepreneurial, international team of nearly seventy professionals thrives in a fast-paced environment, united by a shared passion for purpose, creativity, and progress.







# Trade Compliance Manager – EMEA

**Amidst shifting global trade dynamics, increased scrutiny on tariffs, and tightening import regulations, companies across industries face growing pressure to strengthen trade compliance. Within this landscape, the Trade Compliance Manager – EMEA plays a pivotal role in securing resilient operations and enabling responsible growth across Europe, the Middle East, and Africa.**

This position leads all trade compliance activities in the region, ensuring that Stanley1913's import and export processes comply with EU and national regulations, customs laws, export controls, and AEO standards. With trade compliance not yet centralized at Stanley1913, this is a rare opportunity to take ownership of the function and shape its development moving forward. Under the leadership of Director of Global Trade Jennifer Kissner, a new global team is being established. Within that context, this role offers the chance to actively build processes, introduce structure, and embed best practices – with direct impact on Stanley1913's European growth ambitions.

The scope of the role spans both operational execution and strategic development. It covers product classification (HS codes), valuation, and country of origin determinations, as well as export control compliance and sanctions screening. Responsibilities include drafting and implementing policies, preparing and submitting documentation, and conducting internal audits to identify risk. The Trade Compliance Manager also monitors regulatory developments, resolves customs-related issues, and maintains strong relationships with government agencies, customs brokers, and third-party logistics providers.



Success in this role hinges on clear communication and effective collaboration. This Trade Compliance Manager works closely with colleagues in Southeast Asia and the US, as well as with the support team in the Philippines. Cross-functional coordination is equally vital, particularly with departments such as Product, Procurement, Logistics, Legal, Finance, and IT. The ability to influence without authority is essential, particularly when driving trade compliance awareness across the organization. Together with Jennifer, this role sets up and drives a training and education program, helping teams across the region understand and apply the latest compliance requirements.

**“This role offers a tremendous opportunity to learn and make a meaningful impact on Stanley1913’s growth across the EMEA region. It is ideal for a connector who sees the bigger picture and brings people, systems, and compliance into alignment – driving operational excellence throughout the company’s expanding global network.”**

**Jennifer Kissner,**  
**Director of Global Trade Compliance**

This role suits a trade compliance professional with a solid understanding of international regulations and a proven track record of building or enhancing compliance frameworks. The ideal candidate combines analytical precision with approachability, translating complex requirements into clear, practical processes. A structured professional who thrives in a fast-paced, hands-on environment, will find great success at Stanley1913. Employees often praise the company’s strong focus on people and the supportive culture that comes with being part of a rapidly growing and successful organization. This unique environment, together with the steep learning curve, makes Stanley1913 an exceptional place to work – especially during this interesting phase in trade compliance.







# Interesse?

Stanley1913 is working with Top of Minds to fill this vacancy.  
To express your interest, please contact Emma de Wit at  
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