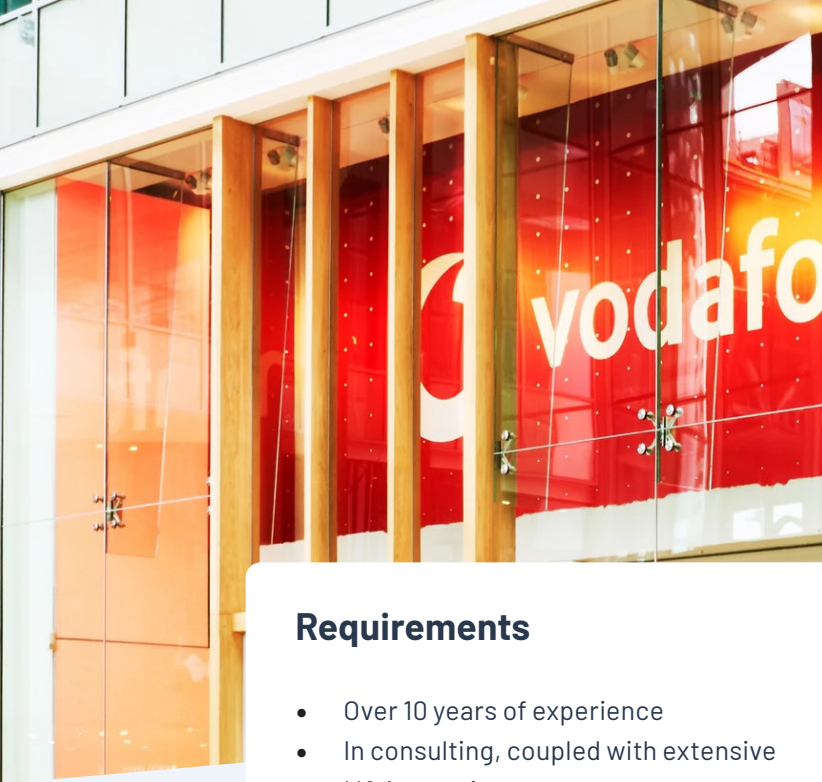


Vacancy at VodafoneZiggo

# Head of Strategy & Corporate Development



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## Requirements

- Over 10 years of experience
- In consulting, coupled with extensive M&A experience
- Strong financial and analytical capabilities
- Can-do mentality
- Excellent communicator with a natural ability to connect with people

 Utrecht

**VodafoneZiggo offers fixed, mobile and integrated communications and entertainment services to millions of consumers and businesses. Positioned at the heart of the organization, the Corporate Strategy team ensures VodafoneZiggo stays future-ready. The Head of Strategy & Corporate Development supports the Executive Director Strategy & Partnerships and the CEO on key strategic topics – a dynamic position with broad exposure across the organization.**



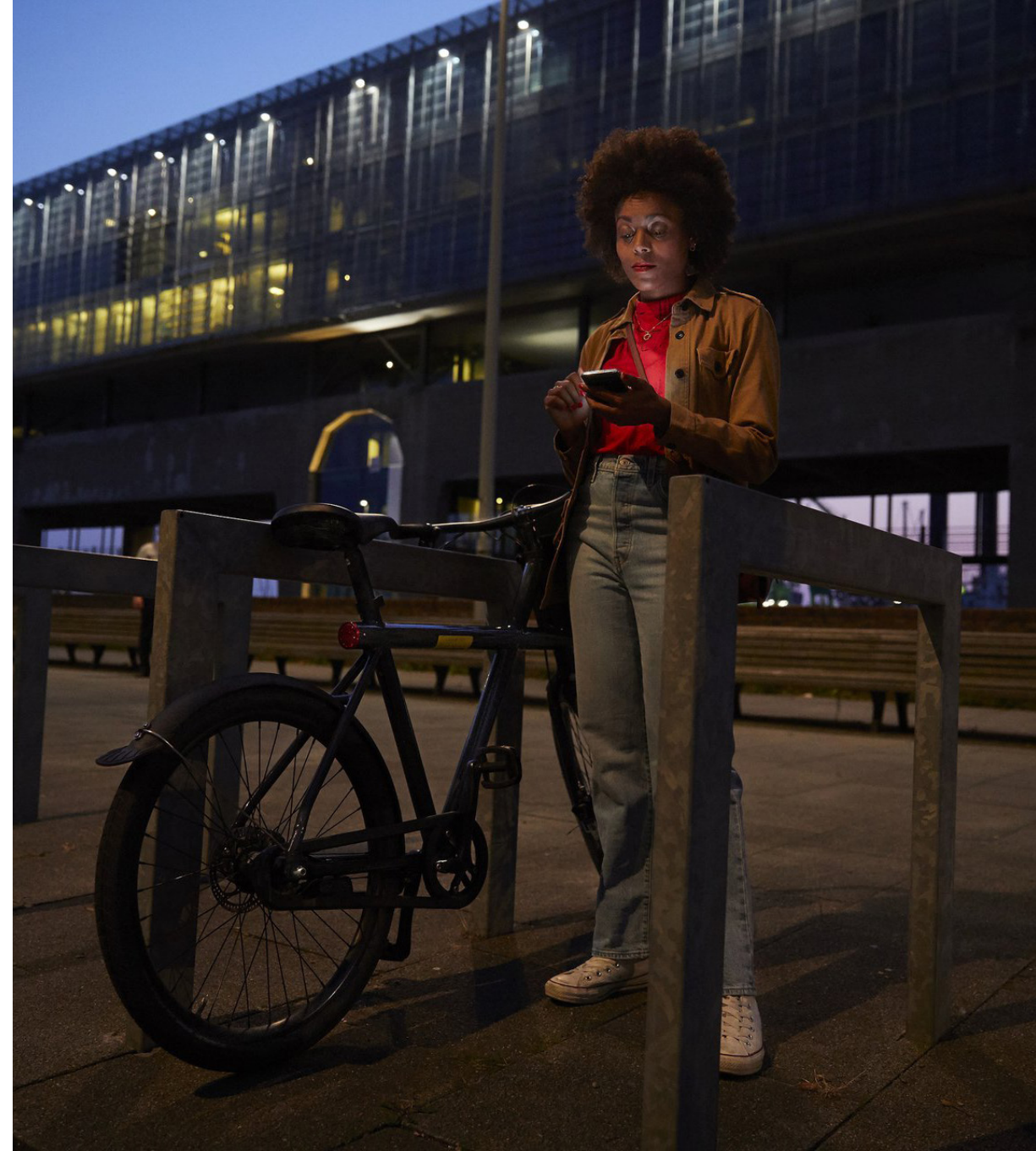
# About VodafoneZiggo

**VodafoneZiggo is a leading telecommunications provider in the Netherlands, offering mobile and fixed-line services, broadband internet, and television. The company was founded in 2017 as a joint venture of Liberty Global, the largest international TV and broadband provider, and Vodafone Group, one of the leading global telecommunication companies.**

The company operates under two main brands: Vodafone, the second-largest mobile telecommunications provider in the Netherlands and a market leader in IoT, and Ziggo, a leading provider of communication and entertainment services for both consumers and businesses. This combination allows VodafoneZiggo to provide integrated services – offering customers reliable, fast connectivity at home, at work, and on the go. From its headquarters at Hoog Catharijne, directly adjacent to Utrecht Central Station, the company serves millions of customers nationwide. With seven thousand employees across the Netherlands, VodafoneZiggo continues to grow its reach and impact.

## **Social responsibility and sustainability**

Beyond telecommunications, VodafoneZiggo uses the power of technology to create a positive impact, strengthening society and empowering individuals. By connecting people and businesses, the company opens doors to new opportunities and helps customers develop digital skills, allowing them to navigate the digital world with confidence. Through initiatives such as the Vodafone Foundation – which since 2002 has leveraged technology to support people in vulnerable situations – VodafoneZiggo actively contributes to society by promoting digital inclusion across generations and making technological solutions widely accessible.







# Head of Strategy & Corporate Development

**The Head of Strategy & Corporate Development plays a central role at VodafoneZiggo, leading the development of the company's strategy, mid-term plan, and budget in close alignment with Finance. This includes defining KPIs, driving decisions, and initiating corrective actions to ensure strategic goals are met.**

The role addresses the most critical strategic challenges and high-impact topics by collaborating closely with the CEO, CFO, the full Senior Leadership team, and shareholders Liberty Global and Vodafone Group. By supporting the team in conducting in-depth analyses and translating insights into compelling, fact-based, concise narratives, the Head of Strategy & Corporate Development brings structure and clarity to complex issues. In doing so, they help align internal stakeholders, strengthen cross-functional relationships, and manage escalations effectively. In addition, managing corporate development activities – including the evaluation of potential acquisition targets – is an integral part of the role and is carried out in close collaboration with the M&A teams of both shareholders.

As part of the Strategy & Partnership team, the Head of Strategy & Corporate Development reports directly to Bo Budé – former Associate Partner at Bain & Company, and now member of the Senior Leadership team. The team is a tight-knit group of sharp, driven professionals who take pride in delivering outstanding results together. With six direct reports, this role combines valuable learning opportunities with the freedom and responsibility to take real ownership.



**“In this role, you will serve as my indispensable right hand and a trusted strategic partner to our CEO, Stephen van Rooyen. Operating at the highest level of the organization, you will engage directly with shareholders and play a pivotal role in shaping our corporate strategy and M&A agenda.”**

**Bo Budé,  
Executive Director Strategy & Partnerships**

This is a compelling opportunity for a former consultant with substantial M&A experience who is ready to operate at the highest level in a corporate setting. Strategic insight and a sharp analytical mindset are essential, along with the ability to navigate complex strategic discussions and decisions. While deep financial expertise is not required, a solid grasp of financials and strong business judgment are important – not only to conduct thorough analysis, but also to make well-founded decisions based on instinct and experience when needed. This role requires the ability to drive change, align stakeholders, and foster broad commitment within the organization. In a people-centric company like VodafoneZiggo, the ability to lead through influence and communicate effectively with diverse teams is key to success.





# Interested?

VodafoneZiggo is working with Top of Minds to fill this vacancy.  
To express your interest, please contact Roland Vetten at  
[roland.vetten@topofminds.com](mailto:roland.vetten@topofminds.com).



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