

Vacancy at SparkNano

CCO



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Kandidaatprofiel

- Over 10 Years of Experience
- In international senior commercial leadership roles
- Within a B2B high tech or technical product environment
- Strategic thinker with entrepreneurial mindset
- Commercially sharp and growth-focused

 **Eindhoven**

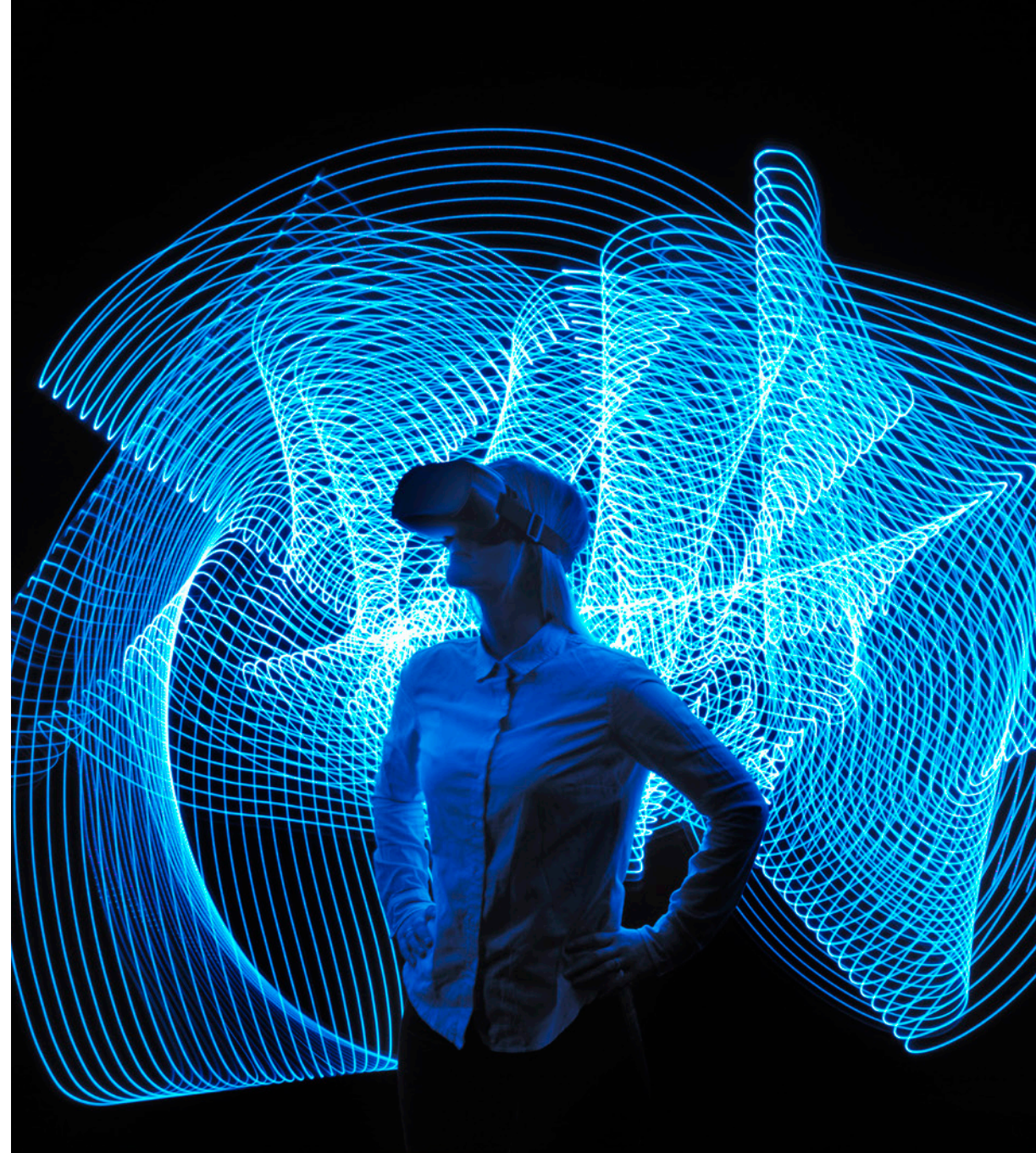
SparkNano, a fast-growing deep-tech company enabling the future of clean energy and electronics, is seeking a Chief Commercial Officer to lead its global go-to-market strategy during a critical phase of growth. Reporting to the US based CEO, the CCO is a dealmaker who will drive commercial strategy and build strategic partnerships.

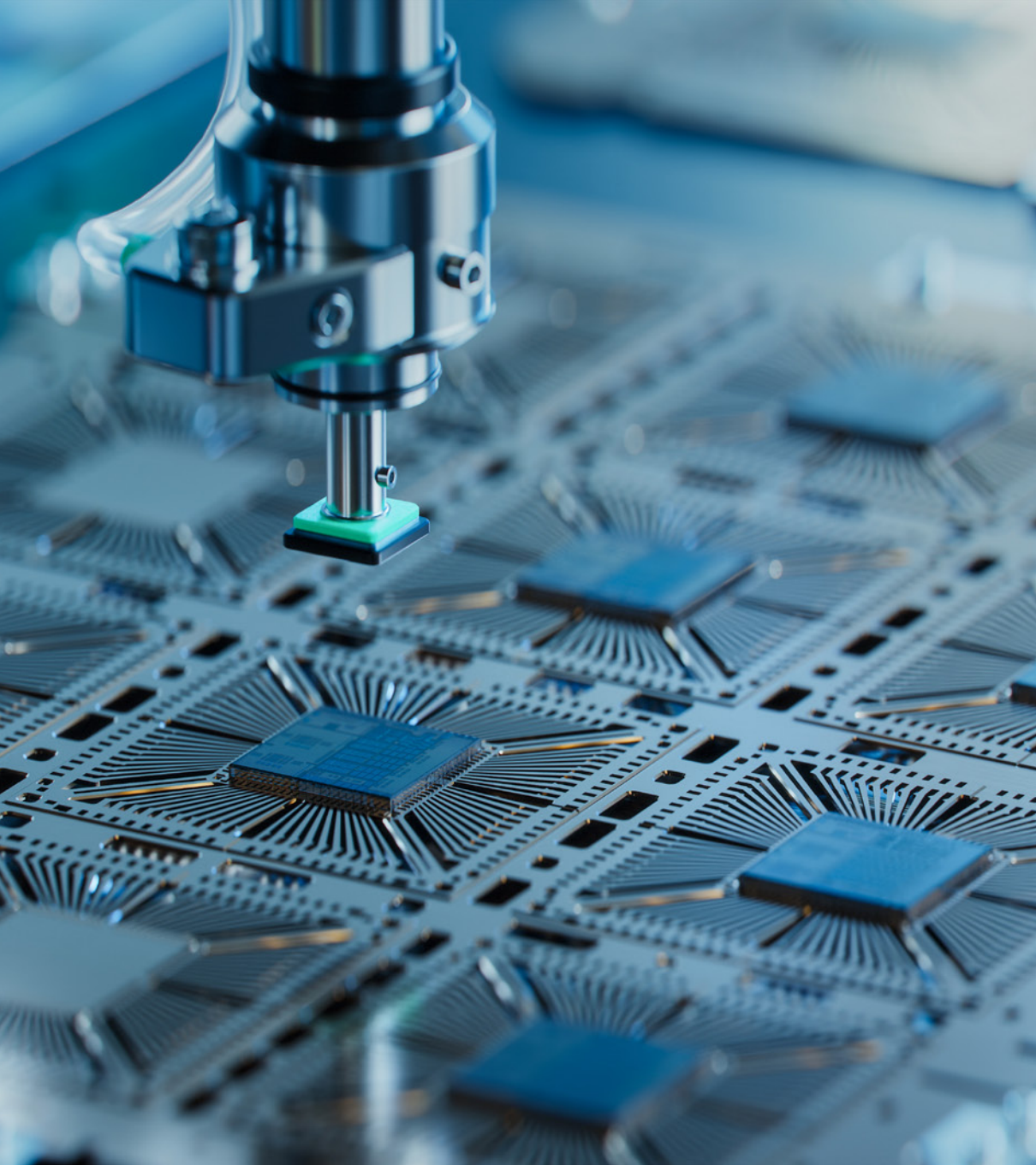
About SparkNano

SparkNano unlocks the next generation of clean energy and electronics through atomic precision. The company develops high-performance Spatial Atomic Layer Deposition (ALD) machines that apply ultra-thin, one-atom-thick coatings to materials. These machines are key enablers in three transformative industries: enhancing energy density in batteries, reducing the cost of green hydrogen, and enabling ultra-lightweight, flexible perovskite solar panels through atom-scale precision.

Founded in 2018 and headquartered in Eindhoven, the Netherlands, the company is backed by leading European investors including Innovation Industries, Invest NL, BOM, Air Liquide and Somerset Capital. SparkNano has grown from lab-stage innovation to commercial reality, with their machines already installed and running in the field, serving pioneering R&D teams and early adopters across Europe, Asia, and the US.

The company employs around 25 people and operates from its facility in Eindhoven, with a growing commercial presence in the US. With their cutting-edge technology, a clear product-market fit and rising demand, SparkNano is preparing for its next phase of growth, including scaling production, expanding its customer base, and raising a Series A round in 2026.





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SparkNano is entering a decisive growth phase that demands a commercially driven leader who can turn momentum into scale. The Chief Commercial Officer (CCO), will hit the ground running, converting early traction into measurable success and driving global market expansion.

Reporting directly to the CEO and working closely with the CTO and COO, the CCO will take ownership of SparkNano's full commercial agenda. This includes strategic business development, building partnerships, go-to-market execution, and the broader commercialization strategy across key industries. Internally, the CCO will lead a team of 3 FTEs including a Commercial Director (focused on internal sales operations), and two marketing professionals.

The CCO's immediate priorities will be to drive sales of SparkNano's ALD machines, secure co-development partnerships with key innovators, and formalize a scalable sales process. With machines already operating in the field and large-scale production units in development, the CCO will take ownership of building a focused, deal-driven commercial engine to support SparkNano's Series A fundraising ambitions in 2026. To achieve this, the candidate will take a proactive, outbound-focused approach, traveling regularly to global partners and customers to build and maintain strategic relationships, navigating complex customer structures with confidence and persistence.

The ideal candidate is entrepreneurial, hands-on, and driven by growth. Strategic and decisive, they have a vision and make it happen. With a no-nonsense, results-oriented mindset they thrive in fast-paced environments, remaining clear-headed during times of change and keeping teams aligned, focused and moving forward. A natural dealmaker and relationship builder, they earn trust quickly and close complex deals with confidence.

“The CCO will set the commercial pace and energy for the rest of the organization. This is a unique opportunity to join a company with breakthrough technology, strong investor backing, and a clear mission: enabling a more sustainable future, one atomic layer at a time.”

Jill S. Becker,
CEO

SparkNano offers a fast-paced, dynamic and close-knit environment where innovation, ownership, collaboration and commercial execution drive real impact. As part of a highly ambitious deep-tech scale-up with global potential, the CCO will play a central role in shaping the company’s future growth and positioning it as a leader in the clean energy industry. This role is based in Eindhoven, the Netherlands and requires a high degree of international mobility, with frequent global travel to build and maintain strategic relationships worldwide. It is a perfect fit for a commercially minded leader with a background in B2B technology, advanced manufacturing, or clean tech.





Interested?

SparkNano is working with Top of Minds to fill this vacancy.
To express your interest, please contact Stephanie Stuit at
Stephanie@topofminds.com



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