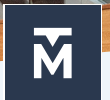


Vacancy at ING

Investment Director - Corporate Investments Equity team



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Requirements

- Over 8 years of relevant experience
- Of which at least 3 years in private equity
- Experience in sourcing, structuring, and executing complex deals
- Possesses a broad network in Benelux
- Exceptional leader, team player, and strong negotiator
- Fluent in Dutch and English

 **Amsterdam**

ING Corporate Investments (CI) is the principal investment arm of ING, focused on minority equity investments, sustainable investments, and mezzanine financing. As part of ING CI's ambitious growth strategy, the Investment Director will drive high-quality investments, expand ING CI's platform, and strengthen its position as a premier investment partner in the Benelux market.

About ING

ING is a global financial institution with market leadership in the Benelux, a strong pan-European base, and a growing presence in the rest of the world. Over sixty thousand employees of ING serve around thirty-seven million customers, corporate clients, and institutions in over forty countries.

ING Corporate Investments

ING CI is the principal investment arm of ING Bank, managing investments across a range of strategies, including minority equity investments, sustainable investments, and mezzanine financing. The team differentiates itself by offering a full suite of risk-bearing capital solutions, leveraging over 350 years of combined investment experience and a strong entrepreneurial mindset. As a pure-play minority equity investor and captive of ING, free from the limitations of traditional fund structures, ING CI provides flexible and tailored capital structures and exclusive access to ING's global network. This makes it a comprehensive partner for a broad range of investment solutions. With operations spanning diverse sectors and geographies, the team delivers tailored, high-impact solutions to clients during transformational moments and has built a strong track record of supporting high-potential companies for over 30 years. Looking ahead, ING CI aims to triple its Assets Under Management in the coming years by executing a multi-investment strategy that fosters entrepreneurship, sustainable growth, and innovation.

As part of ING's Global Capital Markets & Advisory division, ING CI operates alongside comprehensive advisory services such as Mergers & Acquisitions, Debt Advisory, and global capital markets expertise in Equity Capital Markets, Debt Capital Markets, Loan Distribution, and Securitization. The global ING CI team has local presence in Amsterdam, Madrid, and New York, and is supported by the Portfolio Management and Value Creation team, as well as the Execution Pool based in Amsterdam.





Investments Director – CI Equity team

The Investment Director will be a key driver of ING Corporate Investments’ ambitious growth plan to triple its Assets Under Management to 1.5 billion euros and further strengthen its position as a leading minority investor in the Benelux (lower) mid-market. This influential role will drive high-quality investments, leveraging ING’s proprietary deal flow and reputation to deliver tailored, impactful solutions for clients. Focused on creating long-term value, the Investment Director will be instrumental in driving growth, fostering partnerships, and positioning ING CI as the go-to investment partner for transformational opportunities and co-investments.

Reporting directly to Corstiaan Withagen, Head of Corporate Investments Equity, this role is central to the close-knit Equity team of 6 senior FTEs, operating under a collaborative, partner-like structure. The Investment Director works closely with a dynamic mix of (Managing) Directors and cross-functional teams from other ING divisions. Additionally, they partner with external private equity firms as co-investor and with entrepreneurs, leading strategic transactions and ensuring alignment with investors. Acting as a bridge between ING CI and portfolio companies, they foster collaboration and drive value creation. As a trusted advisor, they provide strategic guidance and support key initiatives, including post-transaction involvement, buy-and-build strategies, operational improvements, key decision-making, and other portfolio management activities.

Leading the investment cycle

The Investment Director will lead the full investment cycle, from sourcing high-quality opportunities through their network and market insights to structuring and executing minority equity investments, ranging from 5 to 30 million euros. Taking the lead on deal origination, they will identify and manage opportunities across key sectors such as healthcare and technology. They will navigate complex transactions, ensuring alignment with stakeholders while strengthening ING CI's market position and long-term growth.

This strategic leadership role demands a highly collaborative leadership style, ensuring alignment with other ING teams, external partners, and internal stakeholders such as CI's investment committee. The ideal candidate is flexible, innovative, and always willing to go the extra mile. They are entrepreneurial, proactive, and relationship-driven, with the ability to build trust and secure buy-in from peers and management teams. A true team player, they prioritize the team's success and continuously seek ways to improve their own performance and that of the team. Exemplifying ING's Orange Behaviors, they act with honesty, prudence, and responsibility, carefully weighing decisions to balance the interests of customers, stakeholders, and regulatory requirements.

“This role offers the best of both worlds: the dynamic pace of private equity combined with the benefits and opportunities for broader growth provided by the larger ING network. It’s an entrepreneurial, collaborative environment where new ideas are valued, and success is built on strong teamwork and shared ambition.”

Corstiaan Withagen,
Head of Corporate Investments Equity





ING is a globally renowned financial institution known for its ambitious and talented individuals, diverse work environment, and abundant opportunities for professional development. The team culture is dynamic, performance-driven, and collaborative. Employees appreciate the bank's emphasis on work-life balance, attractive benefits, and respect for individuality. This role is perfect for a confident and driven leader with a background in investments and private equity who is deeply familiar with the Benelux market.



Interested?

ING is working with Top of Minds to fill this vacancy.

To express your interest, please contact Roland Vetten at roland.vetten@topofminds.com or contact Remco Vlemmix at remco.vlemmix@topofminds.com



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