



Vacancy

Business Development and M&A Manager



Aalberts engineers mission-critical technologies for ground-breaking industries and everyday life. The listed company has over 130 production locations, with activities in more than fifty countries. As a proactive business partner, the Business Development and M&A Manager collaborates with various teams to drive and support the company's strategic agenda and M&A plans.



Requirements

- About 7 years' experience
- In investment banking, strategy consulting, private equity or corporate M&A
- Stakeholder manager
- Self starter
- Hands on mentality

 Utrecht

 Minimum of 7 years' experience



About the company

Aalberts

Aalberts is an innovative engineering firm that offers solutions for eco-friendly buildings, sustainable transportation, semiconductor efficiency, and industrial niches. Established in 1975, it has evolved into a leading, Dutch-listed company with more than 14,000 employees worldwide. Thanks to their innovative solutions and high-quality products, Aalberts' mission-critical employees actively contribute to a positive and more sustainable planet.

In its Utrecht headquarters, Aalberts' small, highly-driven team collaborate with global business teams to achieve ambitious objectives. Entrepreneurship and a relentless pursuit for innovation are ingrained in the company culture, which drives their continuous exploration of new technologies to enhance efficiency, sustainability, and overall excellence. ▶



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Business Development and M&A Manager

The Business Development and M&A Manager will join the team based at the headquarters in Utrecht. They will enjoy a wide variety of responsibilities and tasks. These include identifying potential investment opportunities, coordinating due diligence, executing M&A processes, and coordinating with both internal and external stakeholders.

The Business Development and M&A Manager plays a crucial role in spearheading the annual strategic review process. They'll support the business teams during their preparation, and ensure diligent deployment of strategic initiatives. Their main objective is to unlock new growth opportunities through ongoing development of initiatives. In addition, the Business Development and M&A Manager keeps a close eye on market trends, industry developments, and competitors.

This wide-ranging position offers intrigue and complexity, which make it an interesting challenge. The Manager is a strategically participant at every discussion table. They pose the right questions, listen well and, dare to challenge ideas. Excellent communication skills, the ability to build solid relationships and a strong sense of empathy are prerequisites to be a success in this role. ▶



The Business Development and M&A Manager is in the unique position to work behind-the-scenes at some of the most innovative companies. They support each team in shaping and implementing their strategic agenda, and play a pivotal role in making Aalberts' ambitions into reality. This role offers a great opportunity for a talented professional with excellent interpersonal skills and an entrepreneurial mindset. Above all, they must have a strong, intrinsic drive to contribute to a brighter future.



“The existing framework and collaborative approach with all business teams provide a strong foundation. The Business Development and M&A Manager will enhance this foundation, advance strategic projects to the next level, and chart their own course, taking ownership of the journey ahead.”

**Vera Nijwening,
Director of Business Development &
M&A of Aalberts**

Interested?

Aalberts is working with Top of Minds to fill this vacancy.
To express your interest, please contact Frederique Duynstee at frederique.duynstee@topofminds.com.