VACANCY

# **Commercial Services Program Manager**

M



#### Requirements

- Project Management Professional Certification (PMP)
- Over 10 years of project/program management experience
- In a highly collaborative IT environment
- Building relationships
- Working directly with senior stakeholders
- Written and verbal communication, document preparation and presentation skills
- In the fields of (smart) mobility, fleet management, or car leasing technology

## **Q**Amsterdam, Madrid **M**inimum of 10 years experience

Verra Mobility is an international leader in smart transportation and road safety, heavily expanding into **Europe. The Project Manager** drives impact by making teams successful when they face a challenge. This is an excellent opportunity to take charge of the many aspects, challenges, and opportunities in growing Verra Mobility in Europe and beyond.



**3 TOP OF MINDS EXECUTIVE SEARCH I VERRA MOBILITY** 



# **Verra Mobility**

Verra Mobility (NASDAQ: VRRM) focuses on making life safer, easier, and more connected for their customers and the communities they serve. As a global leader in smart transportation, they connect people, technology, and data across the smart mobility ecosystem. Their customized technology solutions solve complex transportation challenges.

Verra Mobility provides their Commercial Services customers (including rental car companies, fleet management companies, and large fleet operators) with technology to help them manage tolls, violations, and vehicle registrations and outsource the collection of drivers' parking fines. Their Government Solutions customers include municipalities, school districts, and other entities. They install, maintain, and manage the technology that positively impacts driver behavior and enhances road safety such as red light, speed, and bus lane cameras.

Verra Mobility has an international presence in fifteen countries and twenty-two languages, and extensive partnerships with leading toll authorities, rental car fleet companies like Hertz, Enterprise, Sixt, and municipalities. As a result, they are a recognized leader in the smart mobility space. Originating from Arizona, USA, the company already has a footprint in Spain, Hungary, and The Netherlands, with groundwork completed, such as the set-up of tolling services for B2B and direct-to-consumers in Madrid in 2019. Now, the international team, working from Amsterdam and Madrid, is proactively launching European markets such as Ireland, Italy, and Portugal.

4 TOP OF MINDS EXECUTIVE SEARCH I VERRA MOBILITY

M

#### VACANCY

## **Commercial Services Program Manager**

The Commercial Services Program Manager is at the core of Verra Mobility's growth in Europe and beyond. They are in charge of driving the portfolio of all technology and business projects internally and in cooperation with clients. Examples of projects include the implementation of a fleet management solution with a Spanish car lease company, the redesign of toll software internally and with an external UI vendor, and the integration of the back-office systems with the software platform of a car rental company.

In addition, the Program Manager has the responsibility and skillset to manage and communicate with stakeholders and conduct weekly and monthly reporting on milestones and risk mitigations. Some understanding of an agile way-ofworking is useful.

Building the European Commercial Services markets requires dedicated attention to various aspects, many of which are projects under the Project Manager's responsibility. The role requires a true program manager's DNA to ensure that things get done and deliverables are achieved successfully. This means robust reporting skills, a strong results-oriented attitude, and a natural authority, especially when activities do not go as planned.

Ň

Given the company's cross-border cohesion, it is essential that the Program Manager is culturally adaptive, particularly in the context of the US organizational culture that is ubiquitous in the European teams. Moreover, the Program Manager is part of the Project Management Office which consists of a number of Program- and Project Managers. The Project Management Office Director is based in the United States HQ and reports directly to the Verra Mobility board. The Project Management Office thereby has a high impact position in the organization.

**Interested?** Verra Mobility has appointed Top of Minds to fill this vacancy. To express your interest, please contact Hayke Tjemmes at hayke.tjemmes@topofminds.com.





As an organization, we do our best and help each other. A Program Manager drives impact by making the teams successful when they face a challenge.

Nina Styles, Director Project Management Office