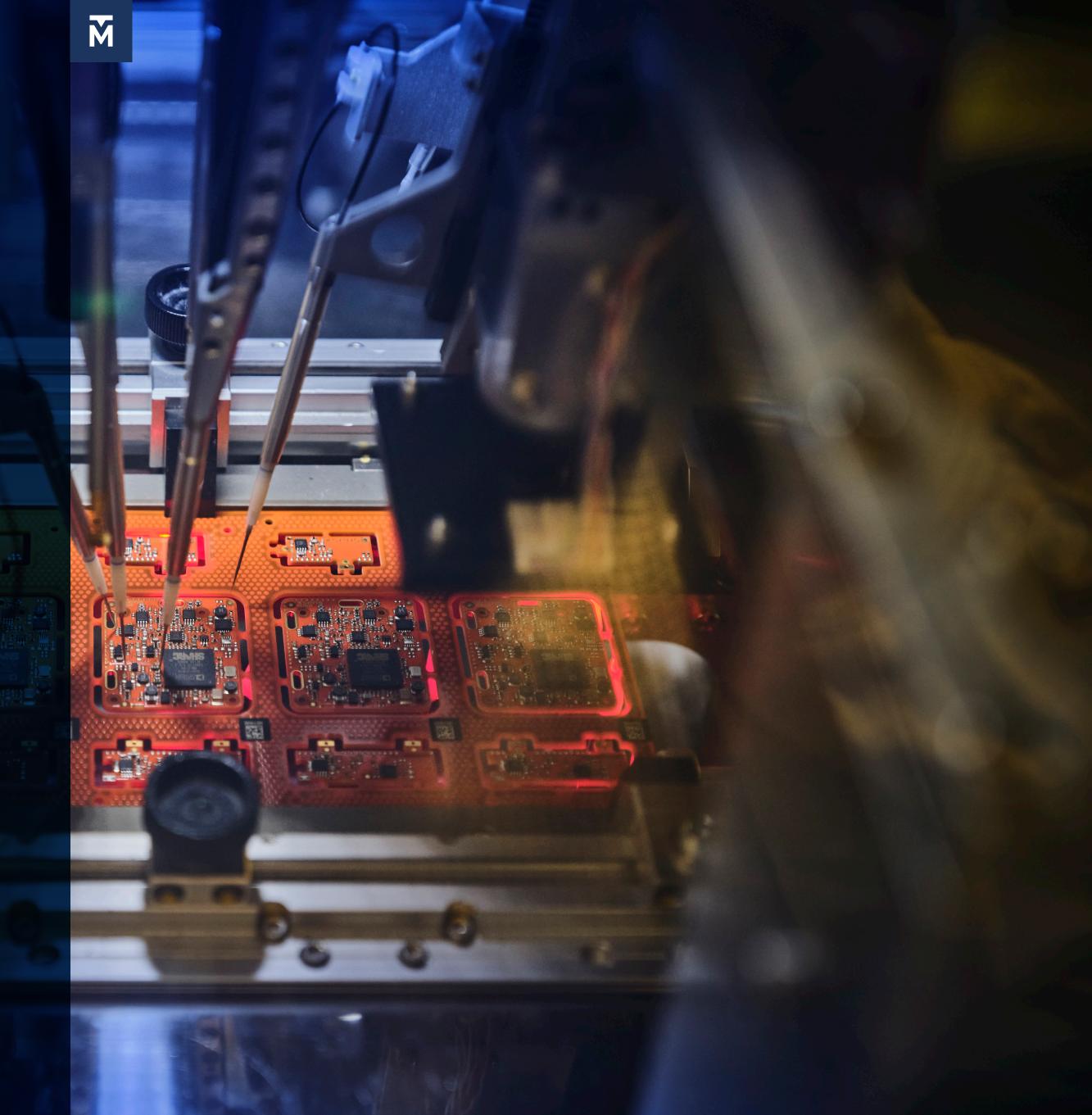


Neways is a leader in electronics for smart mobility, connectivity and semiconductor solutions. Supported by Private Equity fund Infestos, the company is planning its growth phase. The Chief of Staff to the COO will drive progress on all key operational challenges and play a pivotal role in the future success of Neways.



TOP OF MINDS EXECUTIVE SEARCH I NEWAYS

Neways

Neways offers its clients tailor-made electronic components and control systems for their entire product lifecycle: from product development to aftersales services. Their solutions cover three segments: smart mobility, connectivity, and semiconductors. With its cutting-edge technology, Neways is an innovation partner for its clients, empowering progress in EV charging, electric power trains, IoT, 5G, autonomous driving, digitization of healthcare, sustainable agriculture and microchip production.

With its headquarters in Eindhoven, Neways has seven operating companies and three product facilities across The Netherlands, Germany, Czech Republic, Slovakia, China and the US. Their main focus is on small to medium-sized specialist solutions, for which quality, flexibility, and time-to-market are key. In 2021, Neways employed about 2,600 people and reported annual revenues of EUR 470 million.

'We are shaping a sustainable future. With our technology, we enable the energy transition, advance medical applications, and facilitate an approach to product design that integrates circularity and end-of-life solutions.'

Eric Stodel, CEO

In November 2021, Neways became a portfolio company of Infestos – a Dutch PE family business and fund specializing in industrial and technology-driven businesses. Infestos is an active investor that provides in-depth support across the board. This acquisition gives Neways the momentum and resources to professionalize its way of working and fuels their goal to double in size over the next five years.





Chief of Staff to the COO

The Chief of Staff will work with and support Neways' COO on all of his important challenges. Their main focus will be on operations and the supply chain. This role is expected to facilitate change and work with the organization to drive the implementation of strategic plans and initiatives. Eindhoven will be their primary work location. They'll report directly to COO Steven Soederhuizen, a seasoned C-level executive.

The Chief of Staff will be able to solve problems that have no clear-cut answers. This requires confident analytical skills, creativity and a structured problem-solving approach. They will work on a wide variety of projects and areas, including supply chain optimization, production, capacity investments, footprint expansion, warehousing and quality and safety. With these efforts, they will move the organization forward and transform Neways in its growth strategy.

Collaboration will play a key role in the success of this opportunity. To maximize impact, the Chief of Staff will work closely with counterparts across the organization. They will support the leadership of the operating companies and their teams to implement the strategy and execute initiatives, which will require periodic site visits. The Chief of Staff will also have frequent interactions with Finance to gather financial data as input for their analyses. And in addition to being a trusted advisor to the COO, they will interact with the other Executive Board members and with Neways' investors.

With the recent change in ownership, this the ideal time to join Neways. The company is entering a time of growth, investments, and professionalization, which will allow the Chief of Staff to the COO an opportunity to make a significant impact on a sizeable and growing business. Additionally, the role offers a perfect chance to prepare for a next step in line management.





Chief of Staff is a new role which they can help define as they see fit. It is a perfect match for a consultant who enjoys a challenge, has the energy to get an organization moving, and thrives on the excitement of not knowing what next month will bring.

Steven Soederhuizen, COO