



VACANCY

Chief of Staff to the CEO

Requirements

- Over 5 years of work experience
- Background in Consulting
- Strong change manager
- Analytical
- Interested in technology

Eindhoven Minimum of 5 years experience



Neways is a leader in electronics for smart mobility, connectivity and semiconductor solutions. Supported by Private Equity fund Infestos, the company is planning its growth phase. The Chief of Staff to the COO will drive progress on all key operational challenges and play a pivotal role in the future success of Neways.



ABOUT THE COMPANY

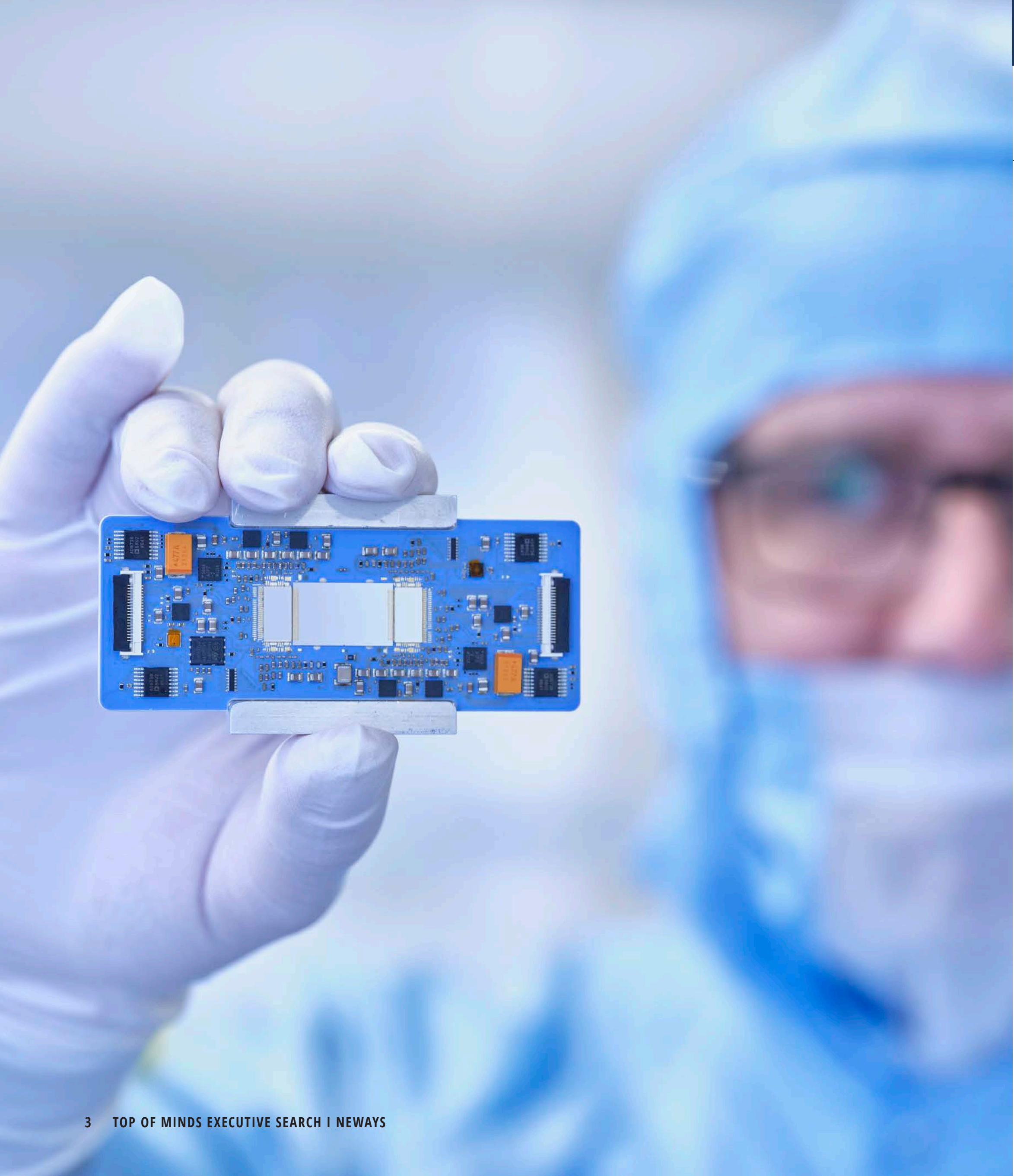
Neways

Neways offers its clients tailor-made electronic components and control systems for their entire product lifecycle: from product development to aftersales services. Their solutions cover three segments: smart mobility, connectivity, and semiconductors. With its cutting-edge technology, Neways is an innovation partner for its clients, empowering progress in EV charging, electric power trains, IoT, 5G, autonomous driving, digitization of healthcare, sustainable agriculture and microchip production.

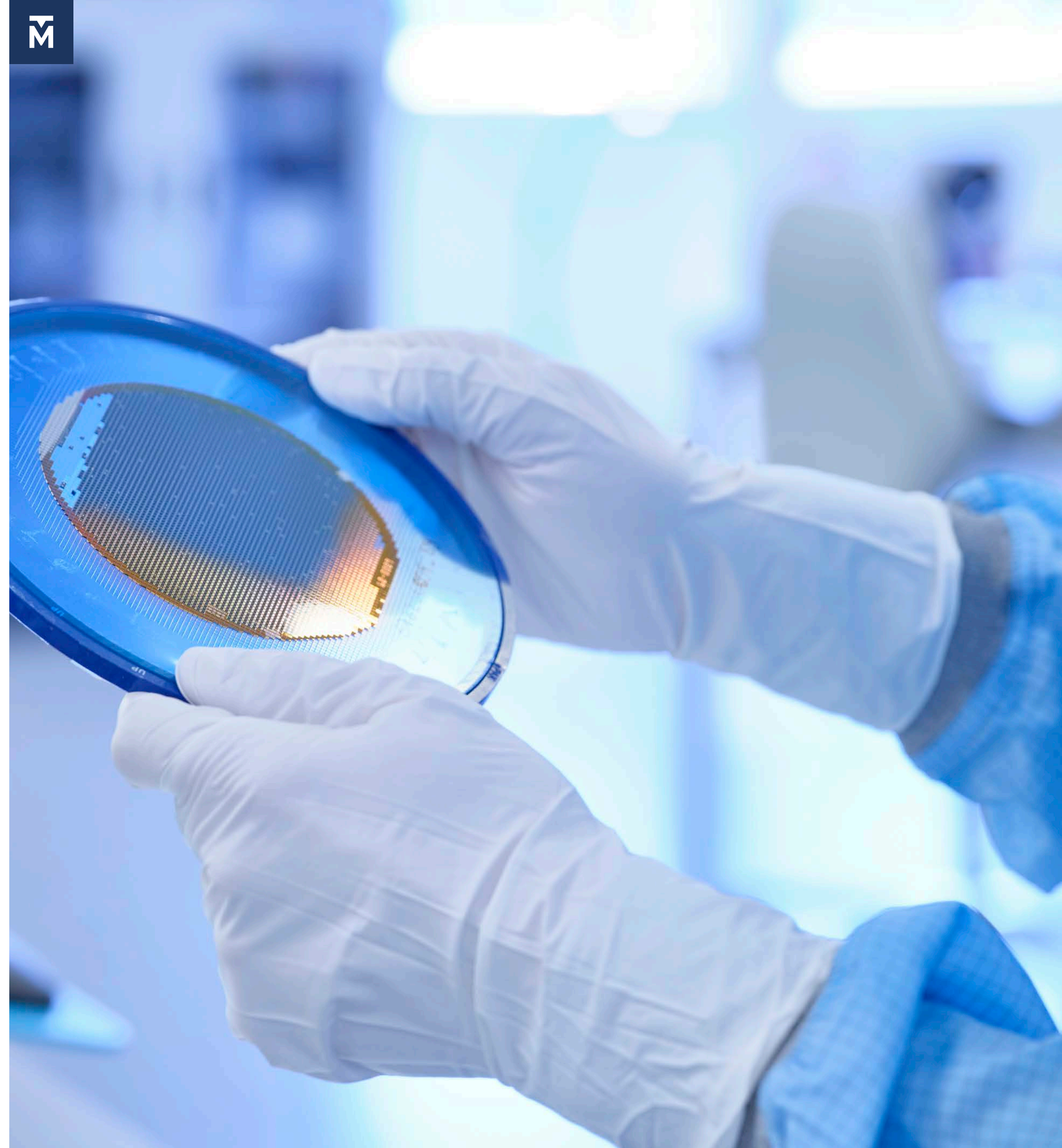
With its headquarters in Eindhoven, Neways has seven operating companies and three product facilities across The Netherlands, Germany, Czech Republic, Slovakia, China and the US. Their main focus is on small to medium-sized specialist solutions, for which quality, flexibility, and time-to-market are key. In 2021, Neways employed about 2,600 people and reported annual revenues of EUR 470 million.

'We are shaping a sustainable future. With our technology, we enable the energy transition, advance medical applications, and facilitate an approach to product design that integrates circularity and end-of-life solutions.'

Eric Stodel, CEO



In November 2021, Neways became a portfolio company of Infestos – a Dutch PE family business and fund specializing in industrial and technology-driven businesses. Infestos is an active investor that provides in-depth support across the board. This acquisition gives Neways the momentum and resources to professionalize its way of working and fuels their goal to double in size over the next five years.





VACANCY

Chief of Staff to the CEO

The Chief of Staff will work with and support Newways' CEO with a main focus on commerce. They are expected to stimulate change and work with the organization to drive the implementation of its strategic plans and initiatives. Eindhoven will be their primary work location and they'll report directly to CEO Eric Stodel, a seasoned C-level executive.

The Chief of Staff will be a problem-solver for issues without clear-cut answers. This will require confident analytical skills, creativity, a structured problem-solving approach as well as strong communication and leadership skills to drive change in the organization. The work is quite varied and includes pricing, account and sector planning, inventory management, strategy development, procurement, client onboarding and client service models. Through these efforts, this role will move the organization forward and transform Newways to the next level.

Collaboration is a key part of the role. To maximize their impact, the Chief of Staff will work closely with colleagues from all parts of the organization. They will support the leadership of the operating companies and their teams to implement the strategy and execute initiatives, which will require periodic site visits. The Chief of Staff will also have frequent interactions with Finance to gather financial data as input for their analyses. As well as being a trusted advisor to the CEO, they will also interact with the other members of the Executive Board and with Infestos.

The recent ownership change makes this the ideal moment to join Neways. The company is entering a time of growth, investments, and professionalization, which will allow the Chief of Staff to make a significant impact on a sizeable business. Additionally, the role offers a perfect chance to prepare for a next step in line management. ■



Chief of Staff is a new role which they can help define as they see fit. It is a perfect match for a consultant who enjoys a challenge, has the energy to get an organization moving, and thrives on the excitement of not knowing what next month will bring.

Steven Soederhuizen, COO

Interested? Neways is working with Top of Minds to fill this vacancy. To express your interest, please contact Imke Peters at imke.peters@topofminds.com.

