

NADUVI is a new Home & Living platform and one of Europe's fastest-growing e-commerce companies. The scale-up's Operations Manager will be responsible for onboarding new sales partners to its platform. An important and challenging position as a key enabler for growth.



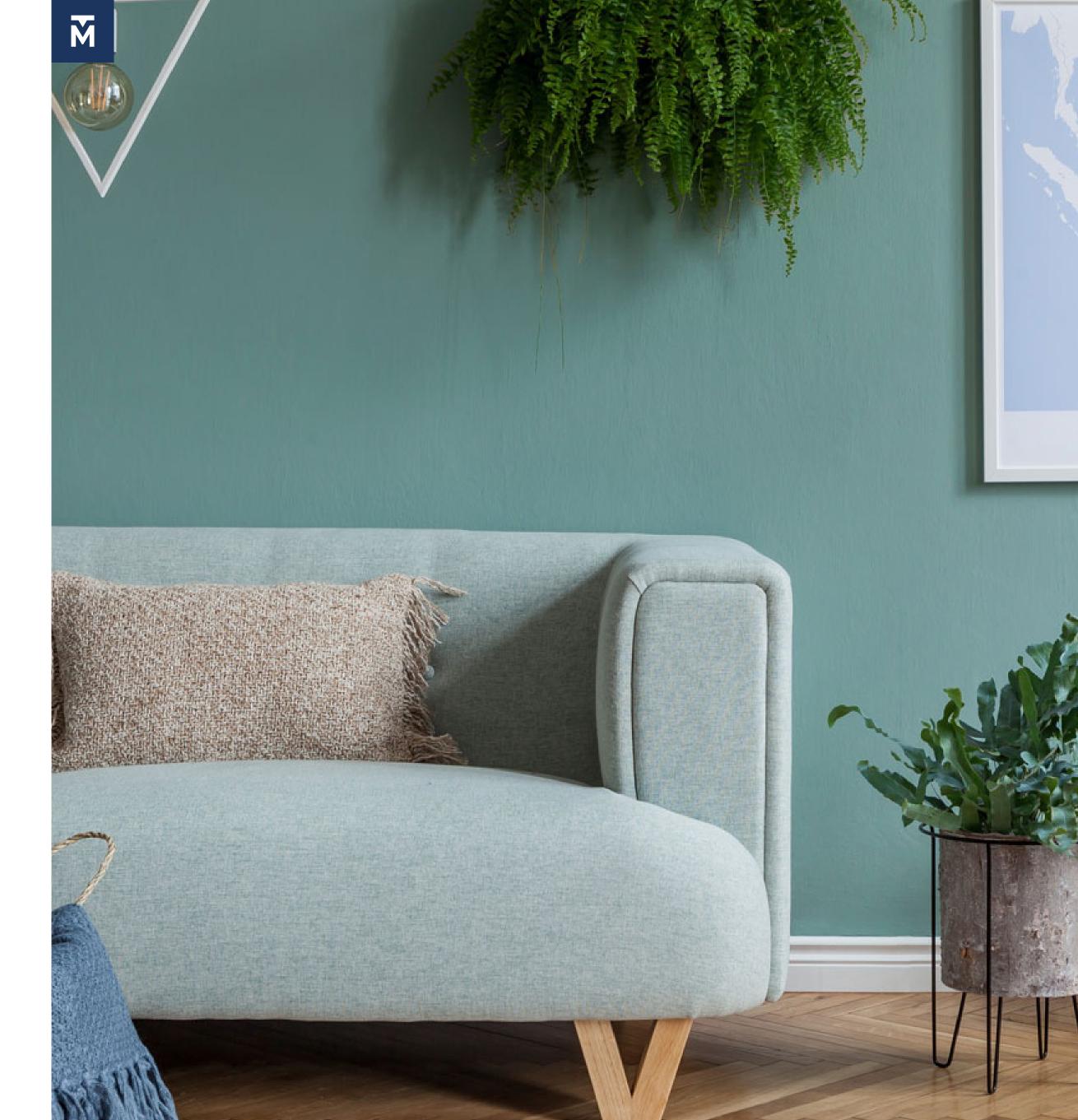
NADUVI

NADUVI is an online Home & Living platform that helps interior enthusiasts discover inspiring furniture and decorative products for in and around their homes, always at a discount. Its offerings include about fifty thousand different items available to consumers in the Netherlands, Belgium, and Germany. NADUVI has partnered with over three hundred carefully selected premium brands, distributors, and manufacturers – a mix of international powerhouses and local Dutch heroes – such as Zuiver, Dutchbone, Rivièra Maison, Goossens, and Riverdale.

NADUVI's innovative platform offers its partners a direct channel towards consumers. It enables them to put the spotlights on off-price merchandise and give high-quality interior products a second chance to be sold. A great solution for all parties involved. It lets consumers enjoy beautiful products against high discounts and provides manufacturers with a way to sell otherwise redundant items, reducing write-offs and waste.



Over the past years, NADUVI's performance has been astounding. The company successfully completed a funding round, won numerous awards (e.g., 'Best Starter' and 'Webshop of the Year'), went international, and saw the volume of orders grow considerably. The company is rapidly progressing from start-up to scale-up to solid e-commerce business. With a growing team of over a hundred ambitious young talents and a seasoned management team, NADUVI is well-positioned to deliver on its promise of becoming Europe's most significant Home & Living outlet and launching exciting new propositions alongside it.





Together with their team, the Operations Manager will contribute to NADUVI's extensive and high-quality product offering by connecting new sales partners to the platform. In addition, they will be responsible for taking care of all associated technical and operational requirements. These include establishing an automatic link between NADUVI's and the partner's (stock) systems to ensure all product information is uploaded and displayed correctly and the process of ordering, delivering, and returning is set up correctly. The Operations Manager will report to the Head of Operations.

To make sure the technical and operational collaboration between NADUVI and its partners runs smoothly, the Operations Manager will work together with the partners on a daily basis. These platform partners vary widely in terms of size and level of professionalization. Successful cooperation will therefore require the Operations Manager to be able to communicate effectively with IT experts from large corporations and executives at small-scale companies.

After the onboarding process has been finalized, the Operations Manager will continue to be involved. They will monitor operations through dashboards and step in if problems or improvement opportunities arise. Examples might be missing track & trace information, product data that does not transmit properly, long delivery times, or issues with return flows.



Joining NADUVI now means becoming part of one of Europe's fastest-growing e-tailers. The Operations Manager will get the opportunity to contribute to the organization's development and learn everything there is to know about e-commerce. They will be given ownership and freedom to independently realize their goals and directly impact the success of the scale-up.





"We want to continue our growth: offer consumers an even better experience, grow our team, and partner with more premium interior brands. Our ultimate goal? Be the number one in Europe."

Itai Gross, Founder & CEO