



ramp is the largest agricultural wholesaler in Europe. The company provides dealers with parts. Twenty years ago the company was the first in the industry to have its own webshop. Now Kramp is a full-fletched e-tailer that puts customer experience at the core of its strategy. The company is currently launching a new webshop and works towards full client personalization.

Kramp started in 1951 as a one-man enterprise in Varsseveld and since then developed into a multinational with sales offices in 24 countries across Europe, 11 warehouses and over 3,300 employees.

The company enables its customers to focus on what they do best: running their business. With fast delivery, 24/7 order processing, and expert advice, Kramp enables dealers and farmers to operate as efficiently as possible. Kramp is not just a supplier, it's a strategic partner.

FAMILY BUSINESS

In many ways, Kramp still feels like a family business. Its people are down to earth, friendly, open and cooperative. The company champions entrepreneurship: taking ownership and initiative, being creative and speaking one's mind. Kramp uniquely combines the vibe of a family business with international success.



ABOUT THE VACANCY

International Finance director

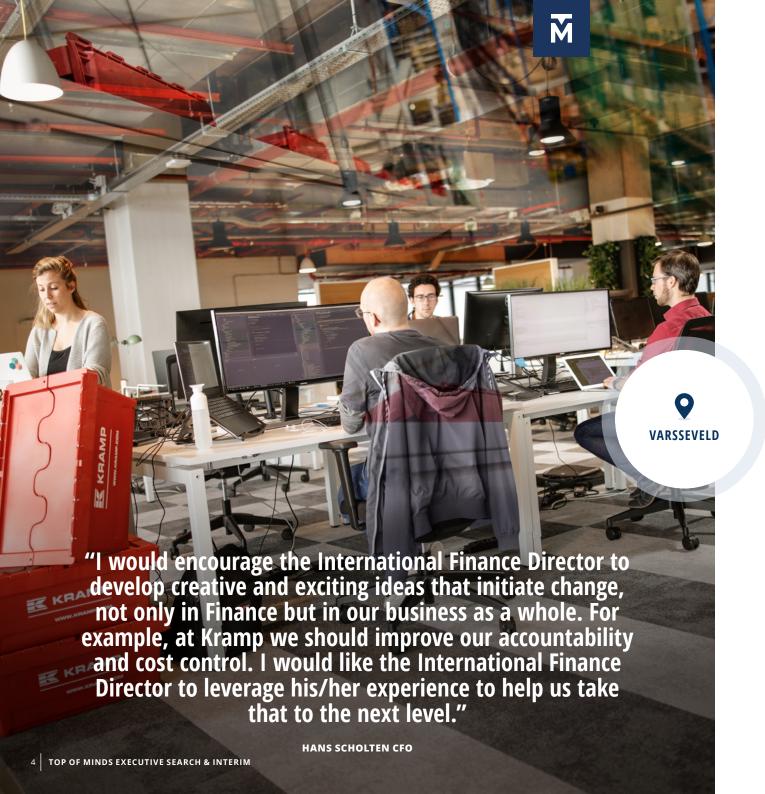
he company and therefore the role of Finance Director has grown significantly over the past years, which has led to a large span of control. Therefore the company has decided to split the role creating a sustainable structure to accommodate future growth and to strengthen its finance department in general. The current Finance Director will fill the position of Group Finance Director and the company is looking for an International Finance Director. The International Finance Director leads the international Finance organization across all Kramp's geographies in Europe. He/she has 10 direct reports, which are local Finance & Control Managers, who each manage a team of 2 to 20 people. In total, the Finance Director is responsible for around 80 employees. He/she reports to Hans Scholten, CFO.

LEADING THE INTERNATIONAL FINANCE ORGANIZATION

People management and leadership are important capabilities that the International Finance Director has in store. He/she does not just simply manage the local finance organizations but actively builds high performing teams. The International Finance Director helps the local Finance & Control Managers for example to develop more action-oriented steering information and proactively challenge local leadership.

The International Finance Director also leads large cross-country programs and supports the most important local projects, like cost control initiatives and acquisitions. He/she is heavily involved in the integration of a newly acquired company in terms of integrating the finance organization and setting up the joint reporting structure and is responsible





for internal control and financial compliance.

Besides his/her intense collaboration with the local Finance teams, the International Finance Director also works closely with Kramp's Group Finance Director, on topics and projects that transcend their individual scope. The Group Finance Director leads the team of international business controllers and all other HQ finance employees. Furthermore, they are responsible for Treasury and managing large international projects such as the implementation of a new finance ERP.

Candidate Profile

PROFILE

- → Finance professional with 12+ years of experience
- → Understanding of wholesale, e-commerce and logistics
- → Experience with leading international teams across multiple locations
- → University degree, additional RC degree is a plus
- → Background in Private Equity is a plus

SKILLS

- → Has cultural sensitivity and awareness of local needs from both business and relationship perspective
- → Great analytical skills, problem-solving and the ability to drive change in an agile environment
- → Excellent written & spoken English; multiple languages preferredEnglish; multiple languages preferred



Contact

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