



#VACANCY

FINANCE



INTERNATIONAL FINANCE DIRECTOR

Kramp is a B2B niche player in agricultural parts and with an extensive international footprint and a strong online presence. The company has an excellent track record of growth and plans to continue on its ambitious trajectory. Kramp had a turnover in 2018 of about 820 million euro. The new Finance Director heads the international Finance organization (around 80 people) and brings them to the next level. As part of a growing company, the role offers plenty of opportunity for personal development and interesting new challenges.

ABOUT KRAMP

K ramp is the largest agricultural wholesaler in Europe. The company provides dealers with parts and equipment.

Twenty years ago the company was the first in the industry to have its own webshop. Now Kramp is a full-fledged e-tailer that puts customer experience at the core of its strategy. The company is currently launching a new webshop and works towards full client personalization.

Kramp started in 1951 as a one-man enterprise in Varsseveld and since then developed into a multinational with sales offices in 24 countries across Europe, 11 warehouses and over 3,300 employees.

The company enables its customers to focus on

what they do best: running their business. With fast delivery, 24/7 order processing, and expert advice, Kramp enables dealers and farmers to operate as efficiently as possible. Kramp is not just a supplier, it's a strategic partner.

FAMILY BUSINESS

In many ways, Kramp still feels like a family business. Its people are down to earth, friendly, open and cooperative. The company champions entrepreneurship: taking ownership and initiative, being creative and speaking one's mind. Kramp uniquely combines the vibe of a family business with international success.

Kramp puts a strong emphasis on personal development. The company makes sure its people stay up to date and are ready for the future, e.g. through international management traineeships and extensive coaching and training.

"Our people are proud to work here. They are loyal and show great employee satisfaction. We're a real family business. Everyone is eager to help each other."

EDDIE PERDOK, CEO

ABOUT THE VACANCY

INTERNATIONAL FINANCE DIRECTOR

The company and therefore the role of Finance Director has grown significantly over the past years, which has led to a large span of control.

Therefore the company has decided to split the role creating a sustainable structure to accommodate future growth and to strengthen its finance department in general. The current Finance Director will fill the position of Group Finance Director and the company is looking for an International Finance Director.

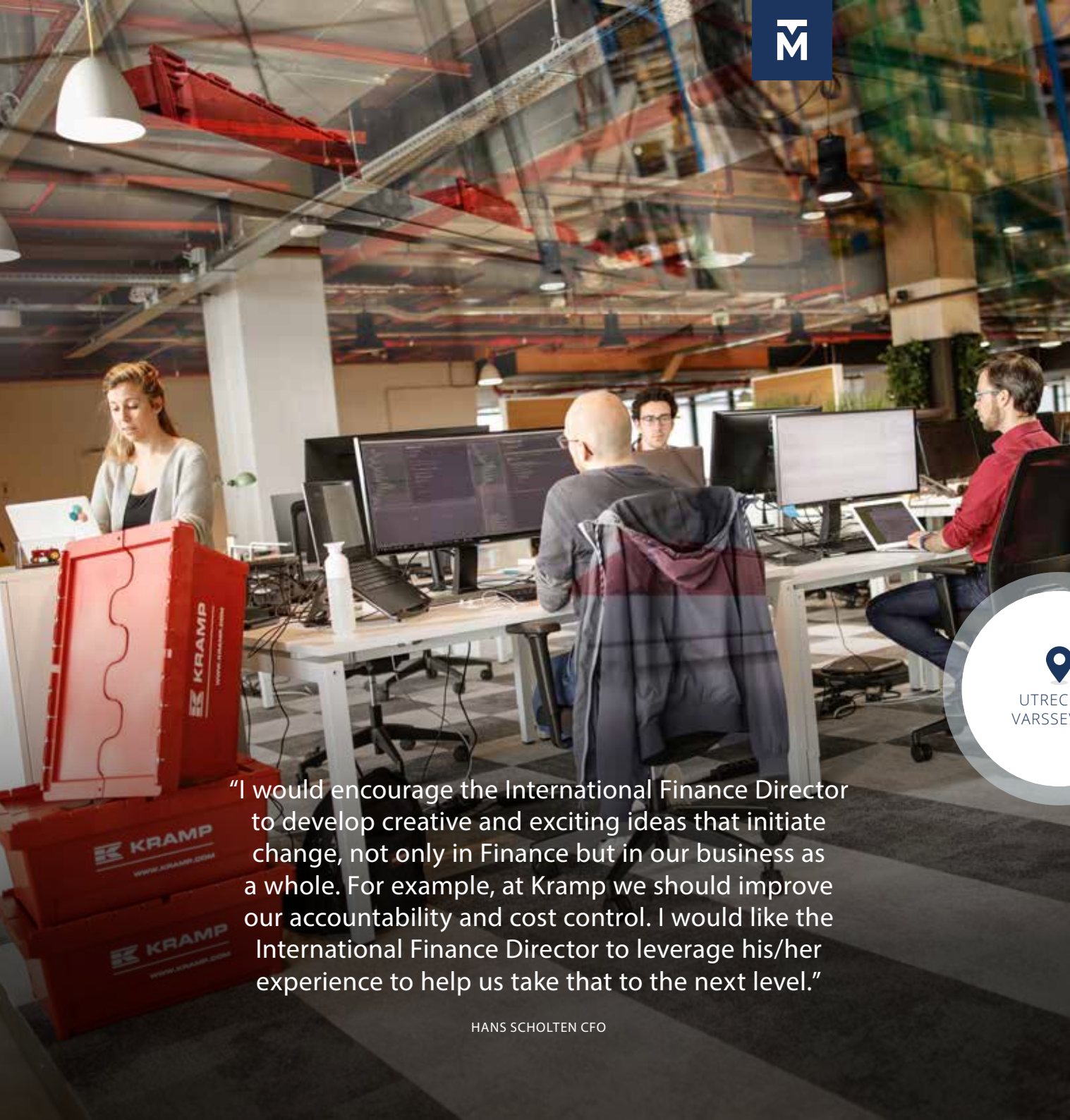
The International Finance Director leads the international Finance organization across all Kramp's geographies in Europe. He/she has 10 direct reports, which are local Finance & Control Managers, who each manage a team of 2 to 20 people. In total, the Finance Director is responsible for around 80 employees. He/she reports to Hans Scholten, CFO.

LEADING THE INTERNATIONAL FINANCE ORGANIZATION

People management and leadership are important capabilities that the International Finance Director has in store. He/she does not just simply manage the local finance organizations but actively builds high performing teams. The International Finance Director helps the local Finance & Control Managers for example to develop more action-oriented steering information and proactively challenge local leadership.

The International Finance Director also leads large cross-country programs and supports the most important local projects, like cost control initiatives and acquisitions. He/she is heavily involved in the integration of a newly acquired company in terms of integrating the finance organization and setting up the joint reporting structure and is responsible for internal control and financial compliance.





“I would encourage the International Finance Director to develop creative and exciting ideas that initiate change, not only in Finance but in our business as a whole. For example, at Kramp we should improve our accountability and cost control. I would like the International Finance Director to leverage his/her experience to help us take that to the next level.”

HANS SCHOLTEN CFO

Besides his/her intense collaboration with the local Finance teams, the International Finance Director also works closely with Kramp's Group Finance Director, on topics and projects that transcend their individual scope. The Group Finance Director leads the team of international business controllers and all other HQ finance employees. Furthermore, they are responsible for Treasury and managing large international projects such as the implementation of a new finance ERP.

PROFILE

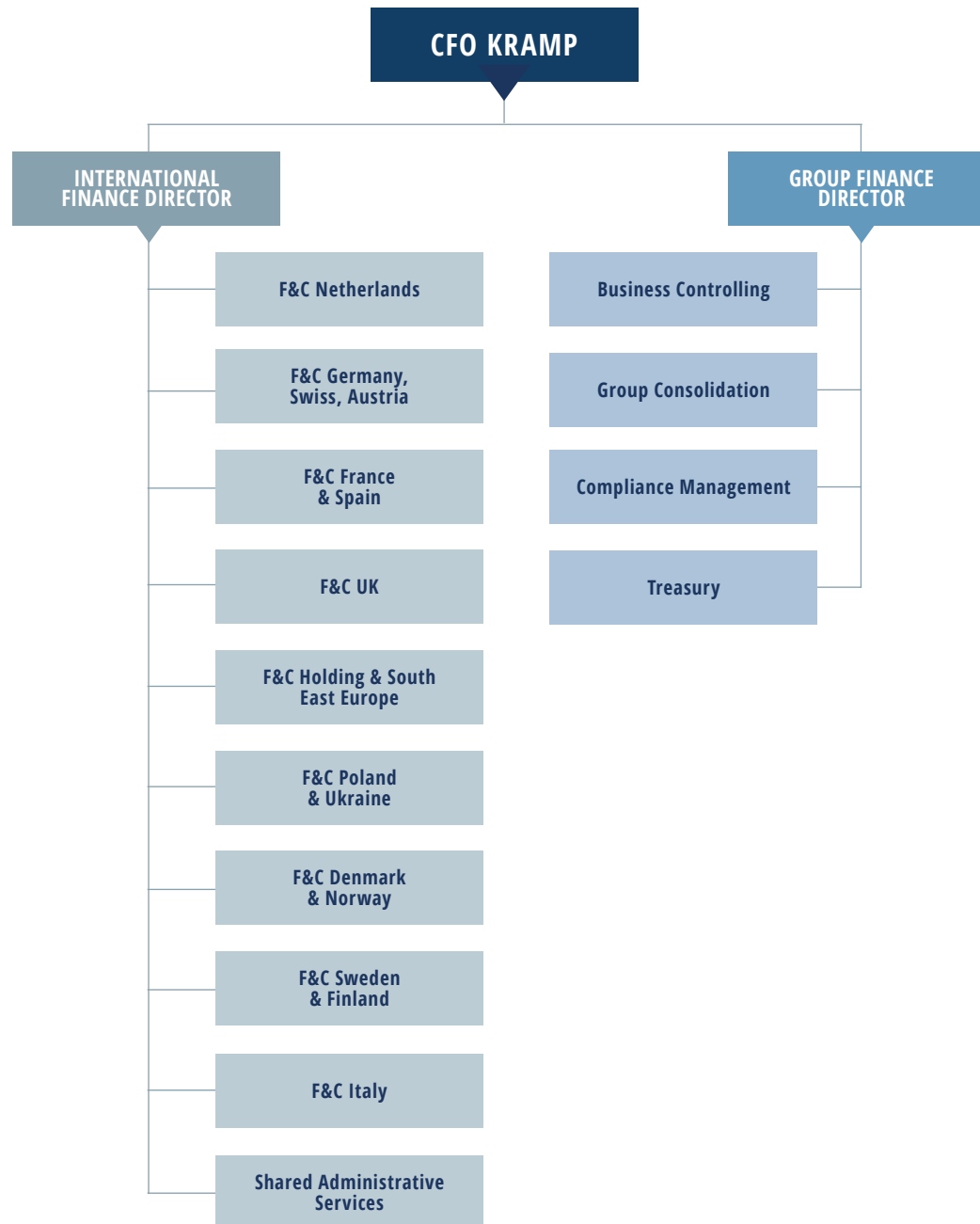
- Finance professional with 12+ years of experience
- Understanding of wholesale, e-commerce and logistics
- Experience with leading international teams across multiple locations
- RA/RC degree is a plus

SKILLS

- Has cultural sensitivity and awareness of local needs from both business and relationship perspective
- Great analytical skills, problem-solving and the ability to drive change in an agile environment
- Excellent written & spoken English; multiple languages preferred



UTRECHT /
VARSEVELD





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