

Vacancy at Cohabs

Acquisition Manager



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Requirements

- Over 5 years of experience
- In real estate, acquisitions, architecture or a closely related field
- Proficiency in financial modelling and investment analysis
- Strong commercial and financial acumen
- Demonstrated ability to interpret floor plans and develop efficient, value-driven space layouts
- Fluent in English and Spanish

📍 Madrid

Cohabs, an international coliving platform headquartered in Brussels with a strong presence across Europe and the United States, is accelerating its expansion in major urban markets. The company is strengthening its investment capabilities to support rapid portfolio growth through disciplined, high-impact acquisitions. The Acquisition Manager will play a central role in sourcing and executing new residential investments from Madrid, helping shape Cohabs' next phase of development.

About Cohabs

Cohabs is an international coliving operator headquartered in Brussels, creating fully furnished shared homes in major cities across Europe and the United States. The company designs and manages residential assets that combine private living with high-quality communal spaces, offering flexible, all-inclusive accommodation in prime urban locations. Its model targets a new generation of urban residents seeking simplicity, comfort and a strong sense of community.

The organisation places members at the centre of its mission. Residences are supported by digital tools that streamline daily living, while curated events and on-site teams foster connection among members. Sustainability, design quality and operational excellence underpin Cohabs' approach, ensuring consistency across its portfolio and a differentiated lifestyle product in every market it serves.

Cohabs is pursuing an ambitious growth trajectory. Its strategy focuses on expanding its international footprint, scaling its residential platform and strengthening its position as a leading player in the global coliving sector. Through disciplined execution and long-term investment, the company continues to build a resilient, community-driven living brand for modern cities.





Acquisition Manager

The Acquisition Manager will play a central role in Cohabs' continued expansion, leading the sourcing and execution of new residential investments across priority markets, including the identification, evaluation and on-site assessment of properties aligned with strategic objectives. Working closely with senior leadership and internal stakeholders, they will identify and assess acquisition opportunities aligned with the company's growth strategy, cultivate and maintain a strong network of industry contacts, and lead negotiations with property owners and external partners to secure optimal commercial and contractual outcomes. The role will oversee rigorous legal and financial due diligence processes, conducting detailed feasibility and risk analysis, ensuring each project meets Cohabs' investment criteria and long-term portfolio objectives, while preparing clear, high-quality reports and presentations for review by the Investment Committee.

With a strong focus on disciplined execution and value creation, the Acquisition Manager will manage transactions end-to-end, overseeing active acquisition processes and coordinating internal teams and external stakeholders to deliver efficient, well-governed acquisitions. Close collaboration with internal departments and external advisors will be essential to maintain momentum across multiple projects, mitigate risk and support Cohabs' ambitious development agenda, reinforcing the company's position as a leading international coliving platform.

Relentless and execution-driven

This role is built for a highly driven professional who performs under pressure and consistently delivers in fast-moving environments. It requires a start-up mindset: rolling up sleeves, moving quickly with limited friction, and staying focused on what materially shifts outcomes. Solid decision making is essential, with the ability to think critically about risk, reward and alternative strategies before committing time and capital.

Success depends on operating comfortably beyond a narrow remit, managing parallel priorities and making decisions with incomplete information without losing pace. The position also demands practical real-estate fluency, including the ability to interpret floor plans and translate them into effective space layouts that support the investment case. Resilience, adaptability and disciplined execution will be key to sustaining momentum as Cohabs continues to scale.

“This is a pivotal opportunity for an execution-focused professional to drive Cohabs’ expansion by sourcing and delivering landmark acquisitions in a fast-moving, entrepreneurial environment where rigorous analysis and ambition go hand in hand.”

▪ **Fernando Tisner, General Manager Spain**

The Acquisition Manager role is embedded in Cohabs’ dynamic growth journey and its distinctive, high-commitment culture, based in Madrid. It is suited to someone energized by ambitious objectives, fast execution and an entrepreneurial environment where teams push hard, celebrate milestones and build lasting international connections, while bringing strong financial acumen and proficiency in financial modelling and analysis. Fluency in Spanish and a strong working ability in English are essential to operate effectively across the organisation’s international footprint.





Interested?

Cohabs is working with Top of Minds to fill this vacancy. To express your interest, please contact Ana Moya at anamoyamorales@topofminds.com.



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