



Vacancy

# Turnaround Purchasing (Senior) Manager

MUTARES





**Mutares is an international private equity investor focused on medium-sized companies in transitional phases. The Turnaround Purchasing (Senior) Manager will manage all procurement activities at portfolio companies across Europe, leading various portfolio teams, driving efficiency and delivering continuous improvements to create value and increase profitability.**



## Requirements

- Over 5 years of experience
- In leading procurement improvement programs for manufacturing companies
- With a background in consulting
- Skillful negotiator and knowledge of contract management
- Entrepreneurial team leader and stakeholder manager
- Local language skills and fluency in English
- Willingness to travel 4 days a week

 **Madrid / Munich / Stockholm / Vienna**

 **Minimum of 5 years' experience**





About the company

# Mutares

**Mutares is a listed, European-based private equity holding company. They specialize in restructuring medium-sized companies and spin-offs. They also acquire parts of major corporations (carve-outs), and medium-sized companies with revenues from one hundred million euros to 750 million euros during transformational phases.**

By leveraging the development potential of traditionally distressed target companies during an active turnaround process, their Operational Specialist teams restructure the businesses, leading them to stable and profitable growth paths. Known as 'the equity entrepreneurs,' Mutares supports its portfolio companies with their own consulting teams and through strategic add-on acquisitions. The international holding company is owner-managed, with approximately thirty-seven percent of shares held by the Management and Supervisory Boards, which are closely involved in the value-creation process. Their portfolio companies operate across a range of industries worldwide, mainly in Automotive and Mobility, Engineering and Technology, Goods and Services, and Retail and Food.

Since opening its first office in Munich in 2008, Mutares has become a global player in the carve-outs and restructuring market and has continued to expand further across Europe and globally. It employs 27,000 professionals with a team of 140 internal operational specialists that manage the entire value creation process from thirteen European offices. ▶



Mutares has ambitious growth plans. They are expanding their local operational professionals, who understand the market and speak the language to guide new portfolio companies towards sustainable growth. ▶







Vacancy

# Turnaround Purchasing (Senior) Manager

**The Turnaround Purchasing (Senior) Manager will lead procurement initiatives across Mutares' portfolio companies, steering them towards greater efficiencies and profitability. They play a critical role in increasing the value of each portfolio entity and creating sustainable long-term growth.**

As a key member of Mutares' Operations team, the Senior Manager drives continuous improvement. Applying a commercial and entrepreneurial mindset, they identify opportunities to reduce external spend and map and improve internal purchasing processes, generating tangible benefits to the portfolio company's overall financial situation.

Their main responsibilities include to:

- Manage all procurement activities and their corresponding strategic and operational development within the portfolio company.
- Lead the assigned portfolio team technically and disciplinarily according to clearly defined goals.
- Perform comprehensive price and value analysis to inform purchasing decisions.
- Identify cost-saving opportunities, streamlining purchasing processes, and implementing effective improvements.
- Drive innovations in procurement methods and technologies to maintain industry competitiveness.
- Monitor and report on key performance indicators to assess and enhance purchasing efficiency.
- Coordinate with Mutares' Purchasing team to drive synergies across the portfolio ▶

Business and people savvy, the Senior Manager builds trust and fosters successful relationships with internal and external stakeholders. Carefully navigating social environments when working on-site at portfolio companies, they apply the right amount of empathy along with clear direction, ensuring all parties feel heard and accounted for, and stimulate buy-in and smooth transitions throughout the process.

Mutarees offers a dynamic international working environment and fosters an exceptional cooperation and teamwork culture. The Senior Manager will join an ambitious and diverse team of operational professionals and work up to four days a week on-site at portfolio companies, and one day a week at one of the offices in Munich, Vienna, Paris, or Madrid. This role is a perfect fit for a professional with a consulting background and experience in procurement and is fluent in English and another European language (German, Spanish, or Swedish). ■



## Interested?

Mutarees is working with Top of Minds to fill this vacancy. To express your interest, please contact Roland Vetten at [roland.vetten@topofminds.com](mailto:roland.vetten@topofminds.com).

**“The Senior Manager of Turnaround Purchasing will call the shots in procurement. Their ideas and smart purchasing strategies will stabilize and revitalize these companies, boosting profits across our portfolio and fueling our long-term growth”**

**Luca Ruisecco,  
Practice Head of Purchasing at Mutares**