

Vacancy at Kramp

# Director of Architecture



**TOP OF MINDS**

Executive Search



## Requirements

- Over 10 years of experience
- In large, complex IT environments
- With enterprise architecture, from both business and software perspective
- Deep understanding of architectural frameworks and policy development
- Experience driving enterprise-wide transformation
- Confident people leader and stakeholder manager
- Proactive and results-driven

 **Hybrid / Utrecht / Varsseveld**

**Kramp, Europe's top agricultural wholesaler, is on a rapid growth path. The Director of Architecture will play a crucial leadership role, aligning technology with business goals, guiding modernization efforts, and inspiring a team to drive innovation and sustainable success across the organization.**

# About Kramp

**Kramp Group is Europe's largest agricultural wholesaler. They supply more than 500,000 different spare parts and accessories for the sectors Agriculture, Forest & Grass Care, and Construction. Kramp is well known for their reliability, exceptional service, next-day delivery on thousands of items, and excellent value for money. This is what makes them the ultimate one-stop shop for every agricultural customer.**

But Kramp is much more than a parts supplier. They consistently improve their services to be as efficient and straightforward as possible. By focusing on digitization, e-commerce, and innovation, they maintain their leading role in the market and stay ahead of competitors. The level of ambition that Kramp exhibits externally is equally evident within the organization. The company is home to entrepreneurial and driven individuals who consistently set high standards. The company's culture is marked by this entrepreneurial spirit, in addition to being open, innovative, and people centric.

Each year, Kramp continues to achieve impressive growth. The company boasts healthy profitability and an annual turnover of over one billion euros. In addition to the headquarters in The Netherlands, the largely family-owned company also has 11 distribution centers, 24 sales offices and more than 3,500 employees. As a leading player in their market – and supported by investor NPM Capital – Kramp is perfectly positioned to continue this growth.





# Director of Architecture

**The Director of Architecture will lead Kramp’s critical transformation in enterprise architecture, a key role that will drive innovation, standardization, and scalability. This senior leader will shape the company’s technological framework, driving modernization and professionalization efforts and ensuring alignment with long-term business goals.**

An important member of the Tech Leadership Team, the Director will directly report to the Chief Technology Officer and lead a team of 20 professionals, including enterprise, solution, and technology domain architects, as well as business analysts and practice leads in engineering, e-commerce and FinOps. They will oversee strategic planning, resource management, and policy development, ensuring that the architecture supports scalable, integrated, and secure systems across various business and technology domains. An excellent communicator, the candidate will work closely with senior executives and board-level stakeholders, skillfully navigating diverse priorities to build consensus and align Kramp’s architecture vision with corporate goals to drive ongoing standardization and innovation.

Kramp has a pressing technical debt and an urgent need for modernization. The Director will swiftly establish a strategic architecture roadmap to address these challenges head-on. Driving organizational change and reinforcing architectural policies, they will be instrumental in building a resilient, future-focused architecture. The candidate will take charge of evaluating systems, implementing sustainable solutions, and enforcing best practices to secure the organization’s technological future. Taking a pragmatic and entrepreneurial approach, they will renegotiate key technology investments, ensuring they align with strategic goals and deliver maximum impact. The Director’s leadership throughout this

transformation will be pivotal to balancing Kramp's entrepreneurial spirit with its immediate need for technological stability and innovation.

The Director is a proactive leader who thrives in a fast-paced setting and is driven by the challenge of making a lasting impact. In this highly visible role, the candidate will inspire and mentor a diverse team of professionals, empowering them to take ownership of their domains while cultivating a culture of continuous improvement. Confident and decisive, the Director will be instrumental in elevating the skills and capabilities of Kramp's architects, helping them grow into future leaders. The ideal candidate is both a strategic thinker and a hands-on leader, with the ability to navigate complex challenges and inspire change.

**“This role is truly one of a kind. It offers a unique playground for those who thrive on tackling challenges. It's a rare opportunity to make a lasting impact, with plenty of room to shape the future of the company in the short and long-term.”**

**Olivier Luxon,**  
**Chief Technology Officer at Kamp Group**

Kramp prioritizes strong partnerships, accountability, and data-driven progress, fostering a culture of openness, trust, and continuous improvement. The international company provides a dynamic work environment that encourages innovation and empowers employees to embrace the core values of Collaboration, Care, and Ownership. This role offers a unique opportunity for a visionary leader with expertise in enterprise, solution, and business architecture to shape the future of a forward-thinking, fast-growing organization.





# Interested?

Kramp is working with Top of Minds to fill this vacancy.

To express your interest, please contact Jessica Lim at [jessica.lim@topofminds.com](mailto:jessica.lim@topofminds.com)



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