



enviolo

enviolo
AUTOMATI*Q*™

VACANCY

FP&A Manager

Requirements

- 5-7 years experience
- In Private Equity or Investment Banking, with M&A experience
- Forecasting and analysis
- Shareholder/Board Support
- Analytical

 Amsterdam  Minimum of 5 years experience



Enviolo produces a smart range of stepless, shifting hubs used in premium e-bikes. This innovative company's FP&A Manager will become an expert in this fast-growing market and manage all business analyzes and identify opportunities to increase enviolo's revenue streams, while maintaining profitability





ABOUT THE COMPANY

Enviolo

Enviolo produces stepless shifting hubs and transmissions that empower bike manufacturers. Using these hubs, they can build bikes that change people's lifestyles, and encourage them to drive less and bicycle more often. Their products and services utilize continuously variable planetary (CVP) technology. This means cyclists concentrate less on shifting gears, and by easily shifting gears even while pedaling under high capacity, they can enjoy riding even more.

Over one hundred OEM brands make enviolo-equipped bikes, and more than one million consumers ride enviolo equipped bikes. Their products are used by premium e-bike and cargo e-bike manufacturers such as Veloretti and Urban Arrow. Currently they have six hubs: Urban, City, Trekking, Heavy Duty, Extreme, and Extreme Gearbox. And they all enable stepless and effortless shifting, as well as a maintenance free, nearly silent, and greater gear ratio change biking experience.

In 2006, this innovative brand was founded in Austin, Texas, US and has a service center in Zwolle, The Netherlands. In 2017, they opened headquarters in Amsterdam under a new name, with more focus on the European market.





Thanks to the increasing popularity of e-bikes and e-cargo bikes in Europe, enviolo has achieved a steady demand for their stepless shifting hubs and transmissions. In 2022, enviolo was acquired by Infexion, a private equity firm, and has identified the potential to expand their business to further diversify their product portfolio and explore additional M&A opportunities.

The international company is passionate about developing products and services that encourage sustainable, healthy, socially responsible lifestyles. In addition, together with OEM and retail partners, enviolo strives to increase its strategic collaborations with bike manufacturers to develop even more top-quality e-bikes. By expanding global access to e-bikes equipped with CVP technology, enviolo products can help transform even more riders' lifestyles and support sustainability efforts in urban communities.





VACANCY

FP&A Manager

Enviolo is on an important journey of revitalizing their business strategy to diversify their product portfolio and expand professional partnerships while maintaining profitability. The FP&A Manager will play a key role in achieving these goals by identifying and stimulating strategic growth initiatives and managing the company's overall financial health.

They will manage all planning, forecasting, budgeting, and analytical activities. This includes building and maintaining detailed financial models and forecasts and predicting the impact of potential decisions on cash flow and profitability. Working with sales and accounting, this role will also provide accurate sales reports, P&Ls, financial analyses and advice to leadership and shareholders.

The FP&A Manager is analytical and strategic. They will utilize insights gained through reporting and forecasting to assess and monitor the company's overall financial health and investments as well as identify and pursue new revenue opportunities. They will become a market expert, attend strategic events and visit clients and sales partners to develop strong relationships and gain a deep understanding of how Enviolo products and services can be improved and expanded. In close collaboration with sales, they will develop strategies to maintain steady market share in the niche sector of premium e-bikes, as well as expand the product portfolio and pursue M&A opportunities, which enable the brand to serve a broader range of customers and increase revenue streams.



The FP&A Manager will report to the CFO and be a main point of contact for shareholders, and continuously assess and monitor the company's overall financial health and investments. They will manage shareholder requests and participate in monthly board meetings, track business performance and align corporate strategy with day-to-day execution.

Enviolo offers a dynamic and innovative work culture where new ideas and out-of-the-box thinking are valued. They care about the well-being of their employees as well as the world they operate in. This role is perfect for an analytical individual with experience in private equity or investment banking who is eager to be active in the field, building relationships and identifying strategic business development opportunities. ■



Interested? Enviolo is working with Top of Minds to fill this vacancy. To express your interest, please contact Charlotte Braat charlotte.braat@topofminds.com.



“There is so much potential to expand our business in the premium e-bike market. The FP&A Manager will give us the momentum we need to achieve our growth ambitions through the strategic management of the company's finances and by taking initiative to pursue new revenue opportunities.”

Alexander Buytendijk, CFO of Enviolo