



VACANCY

M&A Associate

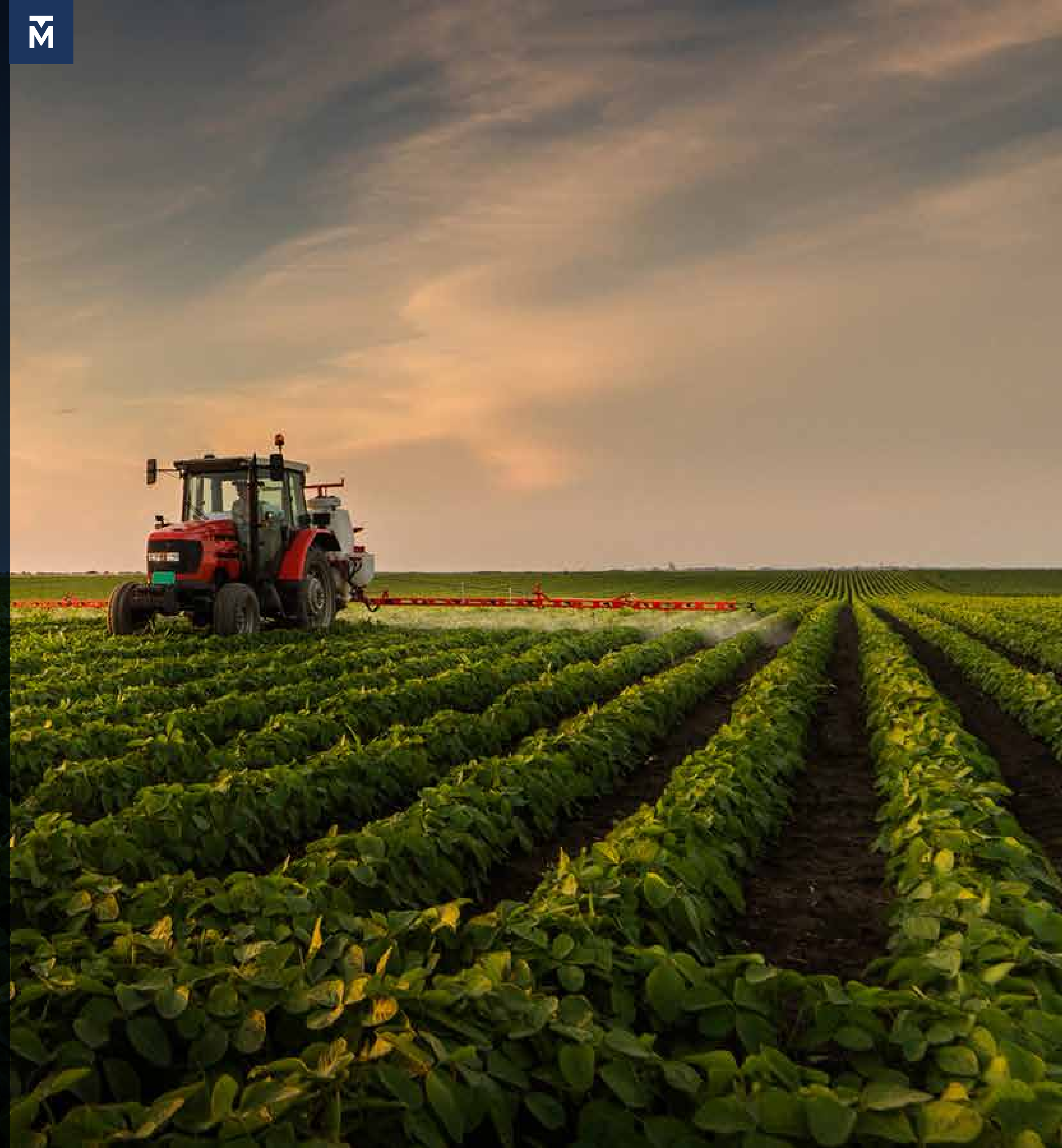
Requirements

- Over 3 years' experience in Strategy Consulting or Corporate Development
- Experience with B2B and e-commerce
- Program management expertise
- Solid communication and relationship skills
- Strong analytical and quantitative skills

📍 Varsseveld 📁 Minimum of 3 years experience



Kramp Group is the ultimate one-stop shop and strategic partner for every agricultural dealership in Europe. As the region's leading wholesaler, Kramp continues its rapid expansion. The M&A Associate will play a crucial role. They'll support management of Kramp's acquisitions and ensure their successful integration into the company.





ABOUT THE COMPANY

Kramp

Kramp Group is the ultimate one-stop European shop and strategic partner for every agricultural dealership in the region. The wholesaler supplies over 500,000 different spare parts and accessories for clients in agriculture, forest and grass care, and construction. They also offer a broad portfolio of technical support and business solutions.

Kramp employs over 3,500 employees and operates from its headquarters in Varsseveld, The Netherlands, eleven distribution centers, and twenty-four sales offices across Europe. The company is respected for its reliability, exceptional service, next-day delivery on thousands of items, and excellent value for money.

But Kramp is so much more than a parts' supplier. By investing in digitization, e-commerce, and innovation, Kramp remained ahead of competition and strengthens its leading market position. The wholesaler enjoys healthy profitability and a turnover of more than one billion euros annually. In the last few years, Kramp has achieved significant growth, mainly fueled by its digital transformation and steady focus on e-commerce. As a leading player in its industry – and supported by investor NPM Capital – Kramp is perfectly positioned to continue its expansion strategy. Strategic acquisitions play a key role in Kramp's expansion strategy. Through M&A, they will expand their European footprint and develop into adjacent markets, such as forest and grasscare, and construction.





VACANCY

M&A Associate

The M&A Associate will support the integration of acquisition candidates, from target identification to developing and executing their integration goals. This role will collaborate with a diverse group of individuals to coordinate efforts and ensure Kramp's successful transition. They will report to the M&A Manager and have the freedom to work at Kramp's headquarters in Varsseveld, the Kramp Hub in Utrecht, or remotely.

The core responsibility of this role is project management. They will take full ownership and ensure its successful integration. The Kramp M&A Associate will develop the integration plan, set milestones and timelines, create communication plans, develop business cases and coordinate the team's efforts. The M&A Associate will help evaluate acquisition candidates and drive post-acquisition integrations. Acquisition candidates can be based in different countries, which is why the M&A Associate will collaborate closely with local teams and have the opportunity to travel across the EU.

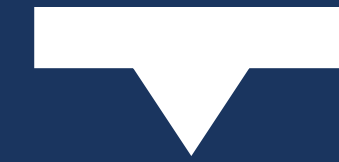


Cooperation and communication skills are key attributes of the M&A Associate. They will collaborate with colleagues to set up and structure the roadmap's implementation. This involves engaging the right stakeholders, and proactively communicating progress and challenges to senior management.

As a central member of the team, the M&A Associate will work with various business areas within the organization. This gives them an excellent opportunity to develop an in-depth understanding of Kramp's business and regularly interaction with senior leadership. Overall, this pivotal position will serve as an ideal stepping stone for future career growth opportunities within Kramp Group.



Interested? KRAMP is working with Top of Minds to fill this vacancy. To express your interest, please contact Sophie Jansen at sophie.jansen@topofminds.com.



“The M&A Associate springboards our future leaders. It’s a great landing spot where they can get to know our business and ready ourselves for exciting next steps, eg, in country management or group functions.”

– Franc Verhage, Corporate Development Director of Kramp Group