VACANCY

# Supply Chain Manager



### Requirements

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- University-level education (HBO/WO)
- Over 5 years of work experience
- Background in Supply Chain
- Entrepreneurial
- Strategic
- Analytical

### **Q**Amsterdam **S** Minimum of 5 years experience

Nuud is set out to

revolutionize deodorants with products based on natural ingredients that benefit the body and the planet. An effective supply chain is a prerequisite for continuing the scale-up's growth. The Supply **Chain Manager automates and** optimizes processes to ensure flawless operations while complexity (volumes and SKUs) increases.







#### ABOUT THE COMPANY

## Nuud

Nuud is an Amsterdam-based scale-up that strives to be the first deodorant brand without the disadvantages of deodorant. The company is developing products that are harmless to the body and yet highly effective. Nuud's concentrated cream is entirely based on natural ingredients. The active compound is micro silver which neutralizes the bacteria that cause odor. The other ingredients are natural oils that care for the skin and keep the micro silver in place. Unlike other products, Nuud is free from aluminum salts and parabens and contains no artificial fragrances or alcohol.

"We're a group of creative and driven entrepreneurs. We believe in empowering our people to focus on what they believe adds the most value to the business. The new Supply Chain Manager should thrive in an environment that offers lots of freedom and should welcome the opportunity to build and grow." - Loek van Doorn, co-founder

Nuud launched in 2017 and already has yearly revenues exceeding ten million euros and over three million people worldwide who are excited about its products. The scale-up – currently employing about twenty-five FTE – sells in over a hundred countries, mainly focusing on Western Europe and new opportunities in the US and the UK. The success of Nuud has primarily been built on a direct-to-consumer approach leveraging the power of e-commerce, social media, and the engagement of its customer base. To continue its rapid growth, the company is now adding new product categories and shifting its business model towards an omnichannel strategy, expanding its network of retailers in key markets such as France, DACH, and the Benelux.





5 TOP OF MINDS EXECUTIVE SEARCH I NUUD



## **Supply Chain Manager**

The Supply Chain Manager will lead the production, fulfillment, and shipments for Nuud worldwide. Their priority will be to automate processes, implement a new ERP solution (Odoo), and optimize workflows. The Supply Chain Manager will be part of Nuud's leadership team, working closely with the founders and the four other leads in charge of Marketing, Influencer Marketing, B2B, and Design.

The logistics of Nuud are getting increasingly complex. The company ships millions of items a year, sources all of its components from different suppliers, and is adding SKUs rapidly, e.g., new product categories and promotional wrappings. The shift towards an omnichannel business model is another factor that increases complexity and adds to the challenge and interesting dynamics of the position. To be successful in this context, the Supply Chain Manager will require the analytical skills to oversee the entire process, ensure flawless execution, and push for automation.

The position involves building and maintaining strong relations with, for example, suppliers, fulfillment partners, and other companies in the value chain. At the same time, the Supply Chain Manager will actively dive into the data to analyze sales figures, make accurate forecasts, and optimize inventory positions. These responsibilities illustrate the flexibility and versatile skillset – from communication to analytics – needed to be successful.

The primary challenge for the Supply Chain Manager will be automating and improving Nuud's supply chain processes. As the company grows, the Supply Chain Manager will get the opportunity to broaden their scope, e.g., towards process optimization and product development. That makes the role a great fit for someone who has a drive for growth, can effectively prioritize, and gets energized by contributing to the further international expansion of Nuud.



**Interested?** Nuud is working with Top of Minds to fill this vacancy. To express your interest, please contact Emma de Wit at emma.dewit@topofminds.com.



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