



VACANCY

Director of Strategy & Transformation

Requirements

- Six years' expertise
- Background at a top-tier Strategy Consulting firm
- Project Leader / Engagement Manager level
- Affinity with healthcare
- International experience

 Utrecht  Minimum of 6 years experience



Mediq helps healthcare providers improve peoples' health with high-quality, patient-centric care. Its Director of Strategy and Transformation will lead programs that leverage Mediq's international scale. The exposure, scope, and potential make it an ideal role for a seasoned Strategy Consultant.





ABOUT THE COMPANY

Mediq

The healthcare sector is facing immense challenges. While the quality of care continues to significantly improve, the aging population rapidly increases the scale and complexity of care. As a partner of patients and healthcare institutions – from hospitals and home care to GPs and pharmacies – Mediq is transforming the industry. They drive innovation to enhance the patient experience, improve health outcomes, and lower costs.

Mediq's products, online services, knowledge, and logistic solutions ease pressure on healthcare professionals and empower patients with chronic illnesses and severe health issues to live fulfilling lives. Their services include device-led hospital solutions, medical disposables and equipment, and home care products for diabetes, wound and respiratory care, and ostomy.

Headquartered near Utrecht, Mediq employs about three thousand people across thirteen countries divided into clusters: the Benelux; the DACH region; and Scandinavia plus the Baltics. Supported by Advent International, a global PE investor, their entire focus is to deliver medical devices and solutions and develop new treatments and innovative e-health concepts. Thanks to their organic growth and targeted acquisitions, Mediq is expanding across Europe to help more healthcare institutions improve outcomes and offer greater affordability of care. Headquartered near Utrecht, Mediq employs about three thousand people across thirteen countries divided into clusters: the Benelux; the





“We empower healthcare professionals to do what they do best: deliver care to their patients. We make products simpler, ordering processes more effective, and supply chains more efficient. Contributing to health and well-being is at the heart of everything we do.”

Thomas Hinnerskov, Chief Executive Officer of Mediq

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VACANCY

Director of Strategy and Transformation

The Director of Strategy and Transformation will report to the Chief Transformation Officer (CTO) and drive Mediq's transformation strategy with regional Transformation Directors. They will lead high-value strategic programs that create long-term value and oversee the company's entire transformation agenda with the CTO.

The Director of Strategy and Transformation will shape the content and lead the process in a high-paced environment. This includes ongoing support from the Executive Committee and the private equity owners. They will focus on Mediq's full scope, including all regions, clusters, and functions.

This role will lead programs across the organization. Initially, they will focus on commercial excellence, pricing, customer service, and post-merger integration. Any program defined as a high strategic priority falls under this role's scope. Through these programs, they will develop an organization that leverages its international scale and expertise to maximize performance in local markets. In addition, the Director of Strategy and Transformation will coordinate the annual strategy process, support budgeting, and provide updates to the Supervisory Board.



The Director of Strategy and Transformation will collaborate with the entire senior leadership team. They will facilitate discussions in the Executive Committee and work with management teams of the countries, regions, and functions to design and implement programs. Each one will have an assigned sponsor in the Executive Committee that the Director of Strategy and Transformation will interact with to successfully deliver the goals and milestones. For some projects, they will coordinate and lead the efforts of external consultants.

This role is a perfect entry point for an experienced Strategy Consultant who wants to grow their career beyond consulting. The Director of Strategy and Transformation will get to deeply know Mediq, unlocking exciting next steps in commercial leadership positions, centrally and in the country organizations. In the meantime, they will keep helping to solve one of the biggest challenges: affordable and high-quality healthcare for everyone.



Interested? Mediq has appointed Top of Minds to fill this vacancy. To express your interest, please contact CONSULTANT at martine.francken@topofminds.com.



We are flexible in terms of work location. Most stakeholders – including myself – will be in Utrecht, but we’re open to other set-ups. The role will involve occasional travel, maybe once every couple of months, especially when they are working on a region or country-specific program.” –

Henrik Helmer Hansen, CTO of Mediq