



VACANCY

Corporate Development Manager

Requirements

- 5+ years of work experience in Strategy Consulting or Corporate Finance
- M&A experience
- Project management
- Affinity with technology
- Analytical

 Utrecht  Minimum of 5 years' experience



5G, GigaNet, IoT, smart cities & homes, and media—VodafoneZiggo's world is changing at lightning speed. The Corporate Development Manager will use M&A and corporate projects as tools to help perfectly position the company to keep up with those changes. They will take the lead on complex, multidisciplinary projects with tremendous impact and regular interaction with senior executives.





ABOUT THE COMPANY

About VodafoneZiggo

We are all constantly in contact, and we are used to having media, entertainment and work at our fingertips, anytime, anywhere. VodafoneZiggo is one of the driving forces behind digitalization in the Netherlands and is shaping the network of the future.

Every day, around 9.5 million private and business customers benefit from what VodafoneZiggo has to offer: entertainment and a fast, powerful network that is accessible from anywhere. VodafoneZiggo also helps entrepreneurs get the most out of their business. From a wide range of telephony solutions to data security and cloud-based work, VodafoneZiggo helps their customers stay ahead of the digital game.

VodafoneZiggo provides fixed, mobile, and integrated communications and entertainment services to consumers and companies. It is a joint venture between Liberty Global, the world's largest in TV and broadband internet provider, and Vodafone Group, one of the world's largest telecom providers. In 2020, Dutch VodafoneZiggo generated nearly €4 billion in total turnover.





In the coming years, digital will form the core of VodafoneZiggo's strategy. The company is focused on personalized user experiences with smart interactions at the right times on the right channels. It is all about responding to the individual customer's preferences. That allows VodafoneZiggo to use data to make the network of the future even more accessible to everyone.





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Corporate Development Manager

The Corporate Development Manager will report to the Director of Corporate Development. They will be part of VodafoneZiggo's Corporate Development Team, which is responsible for evaluating, selecting, and implementing corporate development opportunities.

The two main themes for the Corporate Development Manager will be M&A and corporate projects, like restructuring. They will also work on strategic partnerships and innovation programs that have not yet found a permanent place in the organization. That means the Corporate Development Manager will be the bridge between strategy and business as usual.

Communication and stakeholder management are essential for the Corporate Development Manager. They will take the helm in managing complex, multidisciplinary projects and M&A deals that often involve many people, both internally and externally, from Technology, Marketing, Finance and Legal to banks, multiple advisors and law firms. The Corporate Development Manager will provide substantive guidance for the project teams and bear final responsibility for the results. They will need the skills to engage successfully at every level, from specialists deep within the organization to board members.



Managing complex projects requires exceptional analytical and conceptual skills and strategic thinking. The Corporate Development Manager should be able to assimilate new information in a flash and distill complex issues to accessible and intuitive storylines that management can use to quickly make the right decisions. They will also conduct the necessary analyses (supported by internal and external specialists where necessary), such as opportunity scans for M&A, due diligence investigations, synergy analyses, business cases, company valuations, deal structures and implementation plans.

The Corporate Development Manager is a complex role with a large and diverse stakeholder base and challenging subject matter. But it is also a unique opportunity to work in a dynamic industry, have a genuine impact and truly get to know VodafoneZiggo. That makes this role an excellent steppingstone to a leadership position in one of the company's many business units.



Interested? VodafoneZiggo is working with Top of Minds to fill this vacancy. To express your interest, please contact Martine Francken at martine.francken@topofminds.com.



“The Corporate Development Manager will have the opportunity to take the lead on projects and deals that have a major impact on the value of the company. They’ll get to know our business inside and out.”

Jan van Dijk, Director Corporate Development