



VACANCY

Chief Financial Officer

Requirements

- More than 5 years of finance leadership experience in a fast-paced scaleup
- Understanding of the SaaS business model
- Accounting, budgeting and finance
- M&A and fundraising
- Excellent people management

 **Amsterdam**  **Minimum of 8 years' experience**



Omnia helps retailers and brands take control of pricing and profit growth with Europe's first dynamic pricing software. Disruptions and innovations abound in the global e-commerce sector. In this context Omnia is growing rapidly and is highly ambitious. The company is now hiring a new CFO to support with many exciting challenges ahead.





ABOUT THE COMPANY

About Omnia

Omnia Retail is the enterprise behind Europe's first dynamic pricing software. It is a venture capital backed SaaS company with global ambitions. The company was built by two industry experts – one a retail software engineer, the other a retail strategy consultant – who wanted to help their respective clients to achieve more with pricing. Omnia's mission is to help retailers and brands take control of their pricing and grow profitably with automation and insights. The enterprise-ready software makes it easy for teams to manage pricing without the need of IT.

New and innovative technologies are continuously disrupting retail. The global e-commerce market is growing rapidly. Omnia empowers her customers to automate and optimize commercial strategies to adapt to the latest trends. The demand for Omnia software is on the rise in Europe. The company has established a strong footprint in the Benelux and in Germany, Austria and Switzerland, while they continue to expand across Europe and beyond.

The company is currently hiring a strong Chief Financial Officer (CFO) to complement the leadership team and to guide the company through the next growth cycle.





VACANCY

CFO

The CFO takes part in the leadership team with financial advise on strategic matters. This is an exciting time for a CFO with ambitions; (international) expansion, high growth, funding, strategic changes and potential M&A activities. The CFO will be a driving factor on these topics. She/he will report on key SaaS metrics and enjoys further professionalizing the its finances. The CFO is in the lead of the Finance team that consists of two team members. They contribute to performance and success by providing continuous data-driven insights.

To support the company's growth and expansion, the CFO develops a sound financial capital plan in close collaboration with the business. In case the business develops a new initiative, product or a new pricing model, the CFO provides financial models to assess for example ROI, risks, rewards, assumptions and costs. Omnia is currently transitioning to be fully data-driven, which includes the use and implementation of BI software.

The CFO is responsible for all matters on financial reporting. She/he delivers monthly reports, the annual business plan and is in charge of the investor reporting and meetings. Also, she/he is involved in the financial statements, business activity reports, forecasts and annual and dynamic budgets.



The CFO ensures compliance and efficient financial operations. She/he will for example professionalize and scale financial systems and processes whenever innovation is needed. The CFO also takes charge of accounting operations (including accounts payable, accounts receivable and payroll), financial reporting and internal controls to ensure a healthy cash flow.



“Not very often do we see so many exciting developments in Finance. The CFO is in crucial position to drive strategic initiatives such as international expansion, potential strategic transactions and optimization of our capital structure.”

Sander Roose, Co-Founder & CEO at Omnia

Interested? Omnia has appointed Top of Minds to fill this vacancy. To express your interest, please contact Annelijn Nijhuis at annelijn.nijhuis@topofminds.com.

