

General Information



VACANCY

# Manager Strategic Sourcing

## REQUIREMENTS

- MSc or PhD in physics, electronics or engineering
- Current Project Leader / Engagement Manager at a top-tier strategy consulting firm
- Experience in supply chain and sourcing
- Passionate about advanced technology

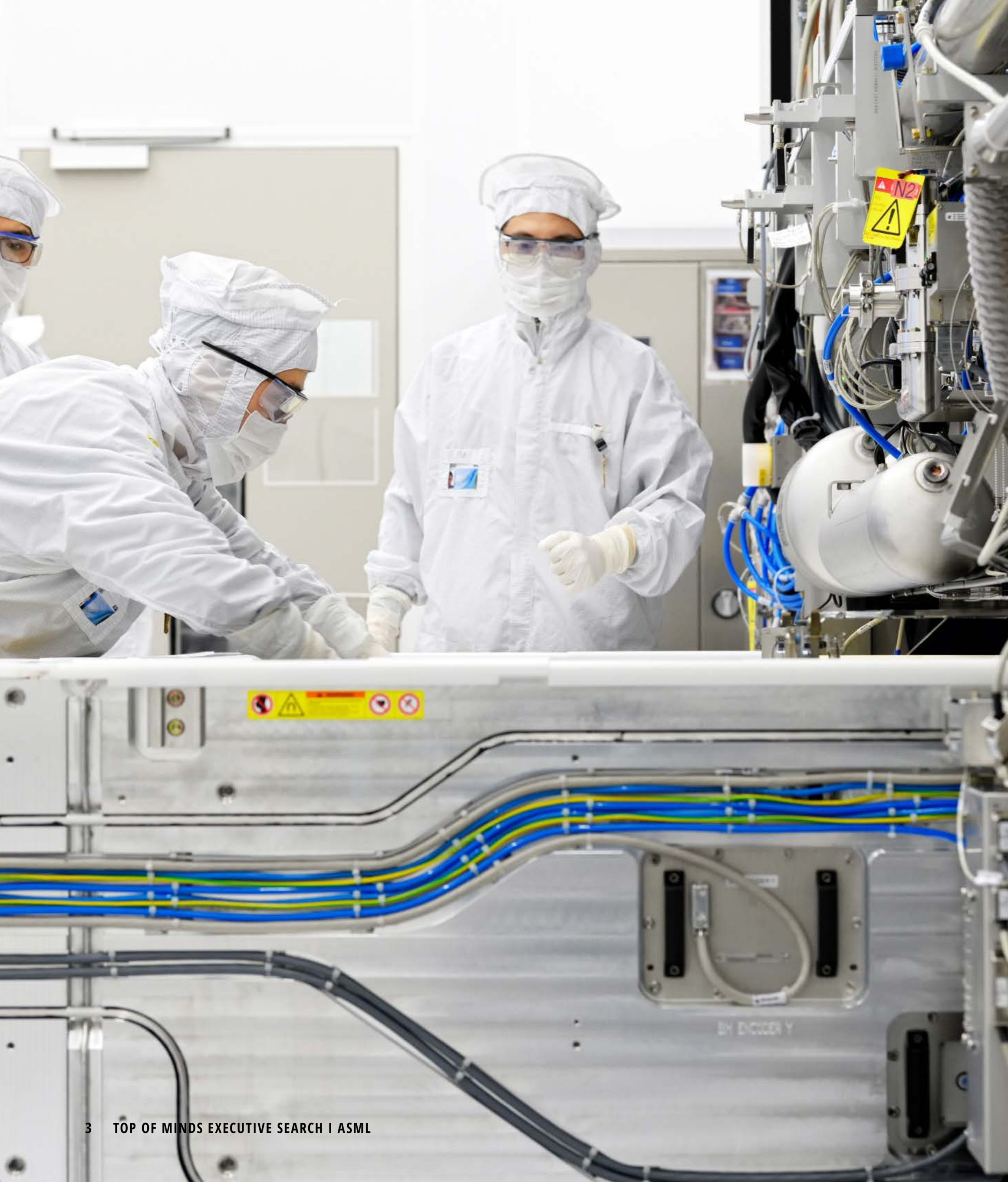


**ASML is a world-leading manufacturer of chip-making equipment. With its cutting-edge technology, ASML enables its customers to develop ever faster, smaller, cheaper and more energy-efficient computer chips. The role of Manager Strategic Sourcing is perfect for a strategy consultant at Engagement Manager / Project Leader level with a spike in supply chain and sourcing, looking for a high-impact role with lots of exposure and exciting next steps.**

LENGTH: 238.5" / 6050 mm  
WIDTH: 96.0" / 2438 mm  
HEIGHT: 106.5" / 2705 mm

SEE OPERATOR MANUAL FOR SAFETY INFORMATION  
AND TECHNICAL SPECIFICATIONS





## ABOUT

# About ASML

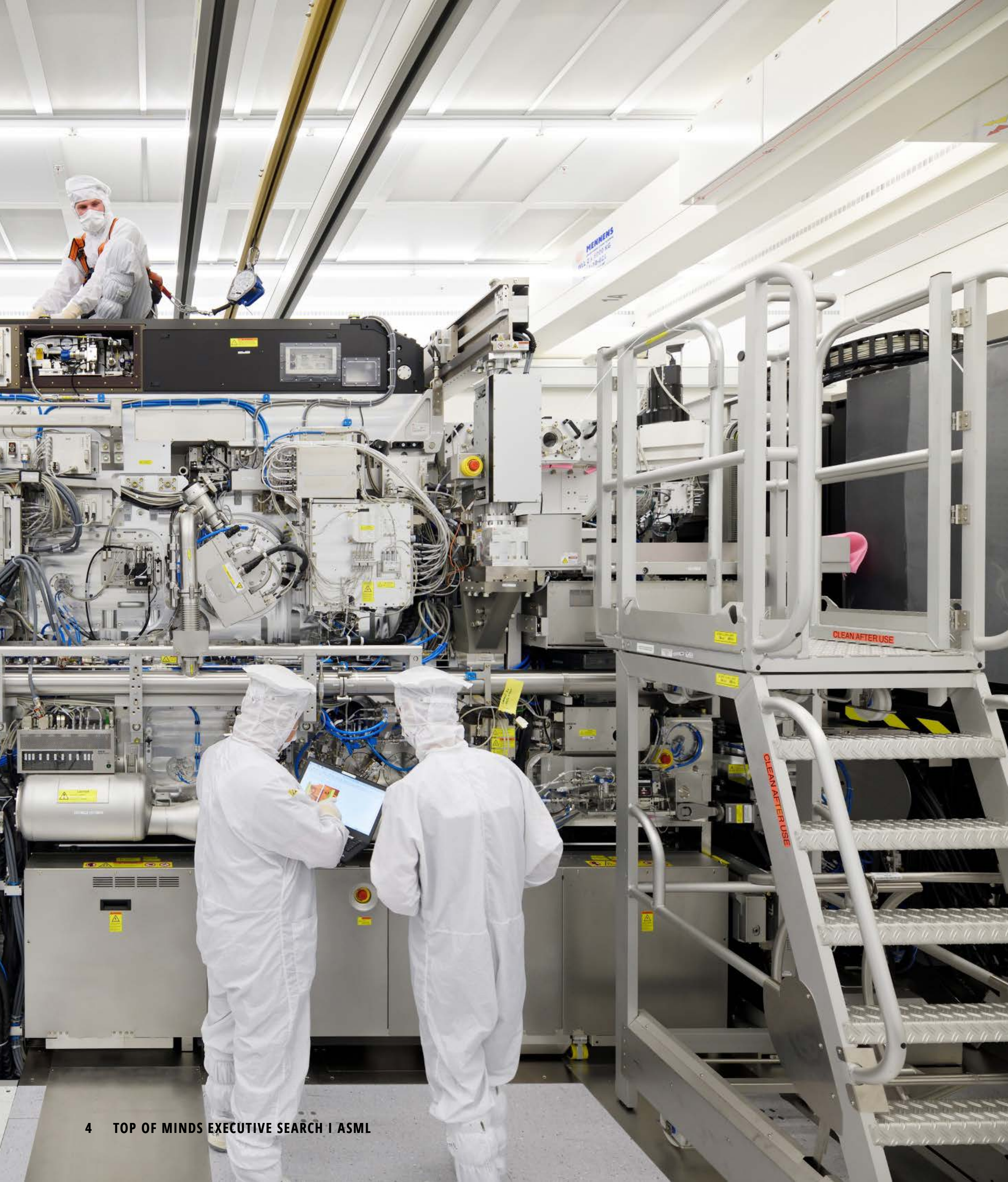
**ASML invents and develops complex technology and machinery the semiconductor industry utilizes to create transistors and computer chips. The manufacturer keeps Moore's Law alive by enabling its customers to produce ever smaller, cheaper and more powerful semiconductors. ASML is a catalyst for innovation and pushes the boundaries of what's possible.**

The lithography leader is headquartered in Veldhoven and employs nearly 25,000 people worldwide, spread across 60+ offices in 16 countries. In 2020, ASML's net sales added up to 14 billion euro's. Key to success is strong focus on R&D, manufacturing and customer support. That's why over a third of ASML's workforce and more than 2 billion euro each year are allocated to R&D.

### **Sourcing and make-buy are key**

ASML's lithography systems are built up from tens of thousands of parts, nearly all of them manufactured by suppliers. Deciding which competencies (development and manufacturing) to build in-house and which to source externally is key to success. Another key part of ASML's strategy is to support its suppliers in executing the sourcing.

With purchased goods making up for 85 per cent of total manufacturing costs, it's safe to say the future of ASML depends on its supplier network. As a high-tech system integrator, the company focuses on ultimate outsourcing and integration of its supply chain to secure long-term supply.



VACANCY

## Manager Strategic Sourcing

**The Manager Strategic Sourcing is responsible for preparing make-buy decisions for the Executive Committee. This professional will develop the supply strategy for areas such as Optics, Mechatronics & Mechanics and Electrical Sourcing together with the responsible Category Manager and all cross-sector stakeholders: Technology, Operations, Finance and Legal. They will landscape the supply base, create early supplier involvement in development projects, balance long-term supply capacity with expected market requirements, prevent strategic lock-ins, optimize deal structures to maximize ASML's Total Cost of Ownership (TCO), and scout new suppliers. The Manager Strategic Sourcing also builds – or has – expertise in the field of strategic deal structures and deal-making, to execute and capitalize on different sourcing strategies.**

The Manager Strategic Sourcing reports to Mark van Spall, Senior Director Strategic Sourcing, and has frequent exposure to senior leadership and the Board of Management.



## Strategic view on sourcing

The Strategic Sourcing team focuses on developing a strategic, high-level perspective on sourcing. They build an in-depth understanding of how make-buy decisions are made and how the supplier landscape allows ASML to meet its long-term business targets. They drive analytics to test hypotheses and to identify landscape improvements, e.g. through product-market outlooks, TCO financials and quality studies.


The Manager Strategic Sourcing also leads a cross-sector team that decides on in-house versus outsourced product development and manufacturing. That includes assessing the fit with potential suppliers, structuring business cases and drafting proposals for approval at ExCom level.

## Strong career outlook

The Strategic Sourcing team is a proven landing spot for top-tier consultants, enabling them to secure a promising career path within ASML. In recent years, several consultants have successfully made the transition from firms such as Roland Berger, EY-Parthenon and KPMG. Potential next steps include product management, corporate marketing or a more senior sourcing role (e.g. category management). The Manager Strategic Sourcing works internationally, hence this role involves occasional travel. ■

## Interested?

ASML works with Top of Minds to fill this vacancy.  
To express your interest, contact Catherine Visch at  
[catherine.visch@topofminds.com](mailto:catherine.visch@topofminds.com)



**“A Manager Strategic Sourcing has a huge impact on the business. ASML is growing fast and has an even brighter future. This is an amazing place to be right now, especially if you have a background in consulting.”**

**Paul van Meel, Manager Strategic Sourcing bij ASML**