

VACANCY

Business Controller

SUITSUPPLY



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Suitsupply has big plans for the future. This pioneering and fast-growing player in the fashion industry continues to invest heavily in international growth. They are looking for an accurate Business Controller with on point Excel skills to help realize the company's progress.

For whom?

- A minimum of four years of relevant work experience
- Experience with Cashforce and Cash Forecasting is an advantage
- Proficient Excel skills
- Excellent command of the English language

"In our view, Suitsupply is one of the gems of Dutch entrepreneurship. With its unique business model and disruptive approach, the company has achieved enormous expansion from the start. It has proven itself in different geographies and is enormously scalable." – Bart Coopmans, Managing Director NPM Capital.

About Suitsupply

The story of Suitsupply sounds like a dream. In 1997, then 26-year-old law student Fokke de Jong sold suits to his fellow students from his attic room. Contemporary made-to-measure suits with an Italian cut, ditto fabrics and a price tag that the Dutch people love. Three years later, De Jong founded Suitsupply in the form of an online shop, after which he opened his first shop in 2001, and in 2007 he continued his expansion abroad.

Fast forward to 2020. From Los Angeles to Sydney and from Shanghai to Bogotá, the suit label now has more than 125 stores worldwide. And for the past three years, the female customer base has also been able to get their fix at subsidiary Suistudio.

Online sales are growing by fifteen percent annually and thanks to a second capital injection from NPM Capital, the company is expanding further in Asia, where Suitsupply is also proving to be a hit.

De Jong's entrepreneurial mentality is fully interwoven with Suitsupply's brand DNA. The company still focuses on growth and the results remain outstanding, with substantial investments being made in international expansion and online technology. Moreover, an interesting boost in professionalization is on the horizon. A passionate Business Controller will therefor certainly not get bored at Suitsupply.

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The Business Controller is best-in-class in cash flow management, allowing Suitsupply to always make accurate predictions. The company is currently in the process of implementing Cashforce, a program that will initially take over the cash flow reporting. The Business Controller is responsible for the process development and takes care of the sanity check of the input. Working meticulously without losing sight of the big picture should therefore be part of this person's professional DNA.

Suitsupply is an enormous company that's rapidly expanding. A clear view of the cash position enables the acceleration of this expansion (shops). The Business Controller therefore always ensures a stable cash flow. In addition, this investigative type will find out exactly where future efficiency improvements and cost savings lie. Complex processes in the fields of logistics and IT also deserve attention.

Not only does this person possess excellent technical and Excel skills, he or she is also never afraid to speak up. He or she takes on the business partner role with IT, logistics and the G&A functions and knows exactly how to raise questions whenever they might arise. Moreover, the Business Controller has a great deal of exposure towards both the CEO and CFO. This strong personality therefore possesses an entrepreneurial mindset and is never afraid to stand up for himself/herself. It is equally important that he or she is able to take a vulnerable position and indicate where, for example, there still are uncertainties in forecasts.

Suitsupply's formula for success is built on pillars such as a personal approach, craftsmanship, speed, effectiveness and always being straight to the point, as confirmed by the annual campaign images of Carli Hermès.





The ideal Business Controller recognizes himself/herself in these focus points and also has affinity with the product. In addition to working hard, the ideal Business Controller feels at home in an informal working atmosphere with many nonobligatory activities. The Business Controller joins the team of Richard Aznar Webster, Head of Business Control, which consists of six Business Controllers and two Data Scientists. The work takes place in Amsterdam.

Image: Image:

Suitsupply works with Top of Minds to fill this vacancy. Contact Vivian den Dekker for more information.

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